

#### Maratha Vidya Prasarak Samaj's

#### ARTS AND COMMERCE COLLEGE KHEDGAON

Tal. Dindori, Dist. Nashik. PIN-422205

#### Affiliated to Savitribai Phule Pune University, Pune

(ID No. PU/NS/AC/6/2003)

ISO 9001:2015 Certified

Website: www.khedgaoncollege.ac.in E-mail: acckhedgaon@rediffmail.com

# 1.3.1: Institution integrates crosscutting issues relevant to Professional Ethics, Gender, Human Values, Environment and Sustainability into the Curriculum:

Sr.	Department	Subjects
No.		
1	English	Compulsory English, Optional English
2	Commerce	Business Communication, Corp. A/c, B. Eco, B.
		Management, Elements of Company Law, B.
		Administration-I, Marketing Mgt-I, M. Law,
		Advanced A/c, International Eco, Auditing &
		Taxation, B. Admin-II & III, Marketing Mgt-II & III.
3	Economics	Economics G1, G2, G3, S1, S2, S3, S4
4	Marathi	Marathi G1, G2, G3, S1, S2, S3, S4
5	Political	Politics Science G1, G2, G3, S1, S2, S3, S4
	Science	
6	Psychology	Psychology G1, G2, G3, S1, S2, S3, S4
7	Geography	Geography G1, G2, G3

1.3.1 Institution integrates cross- cutting issues relevant to Professional Ethics, Gender, Environment and Sustainability, Human Values and into the Curriculum

Cross Cutting Issues Addressed—

## 1) Gender Issues

Course Code	Program Name	Course Title	Subject title	Topics and Units in Which the Issues are Discussed			
1017	FYBA	Compulsory English		Karma			
1337	FYBA	Optional English		Marriage is a Private Affair			
1157	F.Y.B.A.	Economics (G1) (2013)	Indian Economy - Problems and Prospects	<b>Topic-02-Population-</b> 1 Sex Composition ,2.Age Composition,3.Density of Population, 4.Quality of Population.etc			
1151-1152	F.Y.B.A.	Economics (G1) (2019)	Indian Economic Environment	<b>Topic-03-</b> Overview of Indian economy- Challenges of Indian Economy-Poverty, Employment, Inequality, Informal Sector etc.			
1227	FYBA	Psychology G1	General Psychology	TOPIC -1 – PSYCHOLOGY: SCIENCE AND PERSPECTIVES 1.3: Fields: women psychology			
1167	FYBA	Political Science G1	Indian Governance and Politics	,			
2017	SYBA	Compulsory English		Kalpana Chawala , Another Woman			
2027	SYBA	Marathi G2	Adhunik wa Marathi Upyogit	Savitribai Phule and Gender Equalities			
2028	SYBA	Marathi S1	Prakashwata Atmacharitra	Adiwasi Sree Purush Asamanata			
2029	SYBA	Marathi S2		Sahitya Itihasatun Prabodhankar Wa Sahitikancha Sreewadi Drushtikon			
2167	SYBA	Political Science G2	Political and Concepts	4)Right and Justice-Dimension of Justice 5)Liberty and Equality			
2168	SYBA	Political Science S1	Western Political Thought	1_Plato-Views of Justice and Communism			
2227	SYBA	Psychology G2	Social Psychology	Chapter 2 Understanding Self and Gender 2.4 Gender Differences in Self Esteem			
				Chapter 5 Interpersonal attraction and Close Relationships 5.5 Application – Marriage – preparedness and problems- need for premarital and marital counselling			
2228	SYBA	Psychology S1	Abnormal Psychology				
2229	SYBA	Psychology S2	Developmental	Chapter 3. Early Childhood			

			Psychology	3.3 Social and Personality Development in Early Childhood
				i) Sense of self ii) Development of Friendship
				3.4 Family Development and Effective Parenting
				Chapter 6. Early Adulthood
				6.3 Marriage and other relationship choices
				Chapter 7. Middle Adulthood
				7.3 Relationships – marriage, divorce, remarriages
3157	TYBA	Economics G3	Economic	Topic-03-Constraints on Development Process-1.Population Explosion .
			Development &	
			Planning	
3159	TYBA	Economics S4	Public Finance	Topic-05- <b>Budget -</b> 1. Gender Budget.
3167	TYBA	Political Science G3	Political Ideologies	8)Feminism – Meaning and Nature, Feminism in India
3169	TYBA	Political Science S4 International Politics		8)Issues in International Politics, Human Rights
3229	TYBA	Psychology S4 Psychology Practical		SECTION B: TESTS ADJUSTMENT
			<b>Test and Experiments</b>	1. Family 2. School 3. Marriage 4. Expectations from the Life Partner
				Scale
				TESTING OF ATTITUDE
				1. Marriage 2. Religion 3. Optimism-pessimism 4. Attitude towards the
				mother scale
3028	TYBA	Marathi S3		Sahityachi Samajikata- Marks Ani Twen –Sree Purush Asamanata
3029	TYBA	Marathi S4		Ling Bhedachi Janiv Bhashetun
1113	FYBCOM	Compulsory English		A Devoted Son
2113	SYBCom	Business Communicati	on	Soft Skills, Interview Skills, Grooming Manners and Etiquettes, Group
				Discussions, Social Media Network
2143	SYBCom	Principle and Functions	s of Business	Recruitment- Sources and Methods of Recruitment, Leadership
		Management		
2153	SYBCom	Elements of Company		Key Managerial Personnel- Appointment Rules Regarding Women Director
2213	SYBCom	Business Administration	n -I	Legal Aspects – Licensing, registration, Filling Return of Women.
			,	t and Sustainability
1207	FYBA	Elements of Geography		Soil Degradation, Watershed Management
1157	FYBA	Indian Economy: Prob	lem & Prospect	<b>Topic-08-Economy of Maharashtra-</b> 1. Water Management concept and utility.
1151-1152	F.Y.B.A.	Economics (G1)		<b>Topic-01-</b> Introduction-1.2- Challenges to Indian Economy: Natural Resources,
		(2019) Indian Economi	c Environment	Energy Resources, Education, Health, Environment.
110	FYBA	Geography G1 Physica	l Geography, Human	Heat Balance, Hydrological Cycle, Agriculture Problems

(A)/(B)		Geography				
2017	SYBA	Compulsory English		The Solitary Reaper		
2207	SYBA	Geography G2	Elements of Climetography and oceanography	Global climate and Global warming Environment Degradation		
23153- 24153	S.Y.B.A.	Economics (G2) (2019)	Financial System	<b>Topic-04-(Sem-IV)Recent Developments in Indian Financial Sector-</b> 1. Objectives and Outcomes of Changing Landscape of Banking Sector in India.		
210(A)/(B)	SYBA	Geography G2 Environ Elements of climatolog		Biodiversity, Environmental Pollution, Environmental Disaster, Environmental Problems and Policies		
2999	SYBA	Environmental Awaren	ness	Pollution, Biodiversity, Ecology, Population and Sustainable Development		
3027	TYBA	Marathi G3		Pravaswarnan- Natural Environmental Awareness		
3157	T.Y.B.A	Economics (G3) (2013)	Economic Development & Planning	Topic-03-Constraints on Development Process-1. Vicious Circle of Poverty2. Population Explosion etc		
3158	T.Y.B.A	(2013) Economics 1.South Asian Association for Regional Co-operation (SAARC		<b>Topic-08-Regional and International Co-operation-</b> Nature and Functions of 1.South Asian Association for Regional Co-operation (SAARC),2.Brazil, Russia, India, China and South Africa (BRICS),3.European Economic Community (EEC)		
3207	TYBA	Geography G3	Regional Geography in India	Biodiversity, Sustainable Development Of Agriculture resource Conservation And Soil Managements		
2113	SYBCom	Business Communicati	on	Cultural Barriers, Linguistic Barriers, Psychological Barriers		
2123	SYBCom	Corporate Accounting		Accounting standards 5,6,10,14,21, Computerised Accounts		
2283	SYBCom	Marketing Managemen	nt -I	Marketing Environment, Green Marketing		
2213	SYBCom	Business Administrati	ions -I	Business Environment-Affecting Factors, Environmental Forces		
2143	S Y B Com	Principle and Functions Management	s of Business	Work Environment ,Leadership styles, Motivation Theories		
2153	SYBCom	Elements of C L		Corporate Social responsibilities, Legal Provisions as per New company Act-2013		
2777	SYB.Com	Environmental Awaren	ness	Pollution, Biodiversity, Ecology, Population and Sustainable Development		
3113	TYBCom	Business Regulatory Fr	ramework	consumer Protection Act 1986, sales of Goods Act		
3143	TYBCom	International Economic		Topic-04-Regional and International Economic Co-operation Regional Co-operation – 1.European Union (E.U),2.South Asian Association for Regional co-operation (SAARC),3.South American Preferential Trading Arrangement(SAPTA) 4.North Atlantic free Trade Agreement (NAFTA)		

				5.BRICS – Introduction & Functions etc		
			3 ) Hur	nan Values		
1017	FYBA	Compulsory English	,	1) Karma 2) Prospects of Democracy		
1337		Optional English		1) A Lesson My Father Taught Me 2) The Swan Song		
1227	FYBA	Psychology G1	General Psychology	Course Title: General Psychology		
1017	7 FYBA Political Science G1 Indian Governance and		Indian Governance and	2)Fundamental Rights		
			Politics			
1157	F.Y.B.A.	Economics (G1) (2013)	Indian Economy - Problems and Prospects	<b>Topic-03-Poverty and Unemployment-</b> 1. Meaning and Concept of Poverty, Poverty line- Need of redefining. Measurement of Poverty.		
2017	SYBA	Compulsory English		1) Playing the English Gentleman 2) A Letter by Hazlitt to his Son.		
2027 SYBA Marathi G2 Ad		Adhunik Marathi	Jeevan Wedh, Mazi Jadanghdan , Natsamrat Play, Dr Babsaheb			
			Sahitya	Ambedkaranche Charitra- Manwata, Bandhuta, Samajik Bandhilaki		
2028	SYBA	Marathi S1	Rarangdhang Novel	Secularism, Humanity And Brotherhood Values		
2029	SYBA	Marathi S2	Katha , Kadambari,	Savedanshilata Ani Manavwadi Drushtikon		
			Natak			
2158	S.Y.B.A.	Economics (Spl-I) (2013)	Micro Economics	<b>Topic-07-Welfare Economics-</b> 1 Social Welfare Function.2. Pigovian Welfare Economics,3. Thought of Amartya Sen on Welfare Economics.		
2159	S.Y.B.A.	Economics (Spl-II) (2013)	Macro Economics	Topic-04-Consumption and Investment-1.Psychological Law of Consumption		
23151- 24151	S.Y.B.A.	Economics (Spl-I) (2019)	Micro Economics	<b>Topic-04-(Sem-IV)1.</b> Introduction to Welfare Economics Welfare Economics: Definition and Meaning, 2. Pigovian Welfare Economics 3. Thought of Amartya Sen on Welfare Economics		
23152- 24152	S.Y.B.A.	Economics (Spl-II) (2019)	Macro Economics	<b>Topic-04-(Sem-III)</b> Consumption and Investment-1.Psychological Law of Consumption, 2. Factors Influencing Consumption Function.		
2167	SYBA	Political Science G2	Political Theory and Concepts	Unit 5-Liberty and Equality-		
2168	SYBA	Political Science S1	Western Political Thoughts	Unit 7- John Locke-Views on Natural Rights		

2227	SYBA	Psychology G2	Social Psychology	Course Title: Social Psychology			
2228	SYBA	Psychology S1	Abnormal Psychology	Course Title: Abnormal Psychology			
2229	SYBA	Psychology S2	Developmental Psychology	Course Title: Abnormal Psychology  Course Title: Developmental Psychology  Course Title: Developmental Psychology  Course Title: Developmental Psychology  Course Title: Developmental Psychology  Samajik Bandhilaki, Sanskuti, Prampara, Sabhyata,Human Values  Samajik Bhasha Vidnyanadware Bhashik Sahasambandh, Samajik Salokha  Topic-03-Constraints on Development Process-1.Socio- Cultural Constraints  Course Title: Ambedkarism 7)Gandhism 8) Feminism  Course Title: Industrial and Organizational Psychology  Course Title: Scientific Research and Experimental Psychology  Course Title: Psychology Practical: Test and Experiments			
3027	TYBA	Marathi G3	Adhunik Marathi	Des Widesh, Pravaswarnan, Social Cultural Discussions , Sabhyata Darshan			
			Sahitya				
3028	TYBA	Marathi S4		Samajik Bandhilaki, Sanskuti,Prampara, Sabhyata,Human Values			
3029	TYBA	Marathi S4		Samajik Bhasha Vidnyanadware Bhashik Sahasambandh , Samajik Salokha			
3157	T.Y.B.A	Economics (G3) (2013)	Development & Planning				
3167	TYBA	Political Science G3	Political Ideologies	6- Phule –Ambedkarism 7)Gandhism 8) Feminism			
3169	TYBA	Political Science S4					
3227	TYBA	Psychology G3					
3228	TYBA	Psychology S3	Scientific Research and Experimental Psychology	Course Title: Scientific Research and Experimental Psychology			
3229	TYBA	Psychology S4	Psychology Practical: Test and Experiments	Course Title:- Psychology Practical: Test and Experiments			
1113	FYBCOM	Compulsory English		1) The Power Of Prayer 2)The Harp of India			
1133	F.Y.B.Com.	Business Economics (2013)		<b>Topic-02-Demand Analysis-</b> Consumer Behaviour1. Marginal Utility Approach-Limitation, 2. Indifference Curve Analysis etc.			
2113	SYBCom	Business Communicati	on	Grooming Manners and Etiquettes, Internal and Other Correspondence			
2123	SYBCom	Corporate Accounting		Company Liquidation and Internal Reconstruction			
2133	SYBCom	Business Economics(N	ficro)	<b>Topic-08-Public Finance-</b> 01. Principle of Maximum Social advantage-Dr. Dalton's Approach.			
233- 243	S.Y.B.Com.	Business Economics (	,	<b>Topic-04-(SEM-III)Consumption, Saving and Investment:</b> 1. Keynes's Psychological Law of Consumption.			
2153	SYBCom	Elements of Company	Law	Forfeiture, Surrender and Transfer of Shares, Articles of association			

2213	SYBCom	Business Administrat	ion-I	Measures of Productivity, ISO-9000, ISO- 14000, Quality Circles
2143	SYBCom	Principle and Function	ns of Business	Organisation and Staffing-Principles, authority and Responsibilities. Delegation
		Management		of authority, CSR, Business Ethics, Change Management
			4) Prof	essional Ethics
1157	F.Y.B.A.	Economics (G1) (2013)	Indian Economy - Problems and Prospects	<b>Topic-05-Industry-</b> 1.New Economic Reforms – Concept i) Liberalization ii) Privatisation, iii) Globalization, Growth of Knowledge Based Industry – IT, Software Consultancy
1151-1152		Economics (G1) (2019)	Indian Economic Environment	<b>Topic-05-(Sem-II)</b> 1. Challenges to Indian Service sector- Business-based &Knowledge- based Sector, Education sector, Health sector, Insurance, Tourism, Banking, 2. Recent Trends in Indian Service Sector- Digital Economy, Commerce, E- Finance etc.
2027	SYBA	Marathi G2	Adhunic Marathi Sahitya , Upayojit Marathi	Jeewanwedh, Vyactimatwa Vikasachi Koushalya , Vyawharik Marathi
2157	S.Y.B.A.	Economics (G2) (2013)	Modern Banking	<b>Topic-06-New Technology in Banking-</b> 6.1 E-Banking – Need and Importance.
2158	S.Y.B.A.	Economics (Spl-I) (2013)	Micro Economics	<b>Topic-05-Market Structure-</b> Perfect Competition, Monopoly, Monopolistic Competition-Concept- Characteristics, price determination.
2159	S.Y.B.A.	Economics (Spl-II) (2013)	Macro Economics	Topic-05-Value of Money-1. Cash balance approach.
23153- 24153	S.Y.B.A.	Economics (G2) (2019)	Financial System	Topic-04-(Sem-III) Important Financial Institutions-1. Stock Markets: NSE and BSE: Meaning & Functions.2. Non-Banking Financial Intermediaries: Meaning and Functions.  Topic-05-(Sem-III) Banking in India-1. Commercial Banks (Public Sector Banks, Private Sector Banks, Foreign Banks): Management, Organization and Functions.  Topic-04-(Sem-IV)Recent Developments in Indian Financial Sector-1.Risk Management in Banking Sector.
23151- 24151	S.Y.B.A.	Economics (Spl-I) (2019)	Micro Economics	<b>Topic-05-(Sem-IV)Factor Pricing-</b> 1.Profit: Risk and Uncertainty Theory, Innovation Theory
23152- 24152	S.Y.B.A.	Economics (Spl-II) (2019)	Macro Economics	Topic-01-(Sem-IV)-Money-1.Cash Balance Approach.
2227	SYBA	Psychology G2	Social Psychology	Chapter 5 Interpersonal attraction and Close Relationships 5.5 Application – Marriage – preparedness and problems- need for premarital and marital counselling

2228	SYBA	Psychology S1	Abnormal Psychology	CHAPTER: 2 – SCHIZOPHRENIA
				2.2Etiology and treatment of schizophrenia
				CHAPTER: 3 DEPRESSIVE DISORDERS
				3.3 Etiology and treatment of depression
				3.3 Ethology and treatment of depression
				CHAPTER: 7- SEXUAL DISORDERS AND NEURODEVELOPMENTAL
				DISORDERS.
				7.3 Intellectual disabilities: Types, causes and treatment.
2229	SYBA	Psychology S2	Developmental	Chapter 3. Early Childhood
			Psychology	3.4 Family Development and Effective Parenting
				Chapter 7. Middle Adulthood
				7.3 Relationships – marriage, divorce, remarriages
3027	TYBA	Marathi G3		Opportunities In Travel Industry. Personality Development And opportunities in
				Journalism
3157	T.Y.B.A	Economics (G3)	Economic	<b>Topic-4. Theories of Economic Development-</b> 1.Schumpeterian Theory of
		(2013)	Development &	Economic Development
			Planning	
3158	T.Y.B.A	Economics (Spl-III)	International	<b>Topic 7-Export Promotion measures -</b> 1. Export promotion - Contribution of
		(2013)	Economics	SEZ
				2. Role of multinational corporations in India.3. FEMA-provisions and impact
21.50			D 111 D	etc.
3159	T.Y.B.A	Economics (Spl-III)	Public Finance	<b>Topic 7-Centre-State Financial Relationship-</b> 1. Constitutional Provisions, 2
		(2013)		Role and Working of finance Commission,3. Recommendation of 13th and 14th
21.00	TNDA	Political Science S3	Public Administration	finance Commission etc
3168	TYBA	Political Science S3	Public Administration	4) Governance 5) Bureacracy 8)Accountability & Control
3227	TYBA	Psychology G3	Industrial and	TOPIC 2: PERSONNEL SELECTION AND TRAINING
			Organizational	TOPIC 3: EVALUATING JOB PERFORMANCE
			Psychology	
3228	TYBA	Psychology S3	Scientific Research	TOPIC 4: INTRODUCTION TO PSYCHOLOGICAL TESTING
			and Experimental	4.5 Social and ethical issues in psychological testing
			Psychology	
3229	TYBA	Psychology S4	<b>Psychology Practical:</b>	Section B: Test
			<b>Test and Experiments</b>	I] General and Special Ability Testing
				[Ii] Personality

			Iv] Adjustment V] Testing Of Attitude Vi] Values		
1113	FYBCom	Compulsory English	A Talk on Advertisement		
1133	F.Y.B.Com.	Business Economics (2013)	Topic-01-Introduction-Economic Goals of Firms- 1. Profit Maximization, 2. Shareholders Wealth Maximization, 3. Management Reward Maximization, 4. Growth of the firm, 5. Sales maximization, 6. Long run survival, b) Non-Economic goals, 1. Political power, Prestige, 2. Social responsibility and welfare 3. Goodwill of employees		
113-	F.Y.B.Com.	Business Economics	<b>Topic-01-Sem-II) Pricing Under Imperfect Market Conditions-</b> 1. Meaning		
123		(2019)	of Imperfect Competition 2. Monopoly: Features and Equilibrium, Price		
			Discrimination, 3. Monopolistic Competition- Features and Equilibrium.		
2113	SYBCom	Business Communication	Methods and Channels of communication, soft Skills, Job application Letter.		
2123	SYBCom	Corporate Accounting	Amalgamation, absorption, Computerise accounting		
2133	SYBCom	Business Economics(Micro)	Topic-04-Value of Money-1 Cash Balance approach – Cambridge Equation – Pigou, Marshall, Keynes etc. Topic-08-Public Finance-1. Types of Taxation, 2. Principles of Taxation  3. Effects of Taxation etc.		
2143	SYBCom	Principle and Functions of Business Management	Marketing Management- Social Culture		
2153	SYBCom	Elements of Company Law	Duties And Responsibilities Of Directors, Promoters, Company Secretary In		
			Formation And Incorporation Of Company, E-filing, DIN, KMP		
2213	SYBCom	Business Administration-I	Liabilities, Duties And Responsibilities Of Partners, Role of Government in		
			Promotion		
2143	SYBCom	Principle and Functions of Business	Characteristic of Professional Management , Need, Process, Levels, Challenges,		
		Management	and Managerial Skills, Management Thoughts		
3123	TYBCom	Advanced Accounting	Preparation of Banking Final accounts		

3143	TYBCom	International Economics	Topic-08-Factor Mobility and Foreign Trade Policy Foreign Capital -1.
			Meaning of Foreign Direct Investment and Foreign Institutional Investments
			2. Motives and effects of International Labour Migration 3.India's Foreign
			Trade Policy since 1991 Features, Trends and Evaluation
3153	TYBCom	Auditing and Taxation	Duties And Responsibilities Of Company Auditor , I T Authorities
3413	TYBCom	Business Administration III	Functions of Finance Manager, Production Manager
3481	TYBCom	Marketing management II	recent Trends in Social Marketing, Case study of Global Marketing



Principal

Arts & Commerce College, Khedgaon,
Tal. Dindori, Dist. Nashik

## **ENGLISH**

1.3.1 Institution integrates crosscutting issues relevant to Professional Ethics, Gender, Human Values,

Environment and Sustainability into the Curriculum

List regarding course content that deals with the following issue (UG: B.A. & B.Com.)

Programme	Course Code	Course/ Subject	Gender	Environment & Sustainability	Human Values	Professional Ethics	Name of the faculty & Signature
B.A F.Y.B.A.	1017	Compulsory English	Unit1- Karma Unit3- The Gift of Magi	Unit8- The Eyes are not Here	Unit4- Karma Unit7- Prospects of Democracy in India	Communication Skills	A. A.K. Bucha
B.A F.Y.B.A.	1337	Optional English	Sonnet29- William Shakespeare     The Romance of Busy Broker- O' Henry     The Marriage is a Private Affair- Chinua Achebe	A Day's Wait- Ernest Hemingway	A Lesson My Father Taught Me- A.P.J. Abdul Kalam The Swan Song- Anton Chekhov	Toasted English- R.K. Narayan	BM. Back
B.Com F.Y.B.Com.	1113	Compulsory English	5. A Devoted Son- Anita Desai	2. Water: The Elixir for Life- C.V. Raman	1. The Power of Prayer- Kalam 6. The Harp of India-Derozio 7. The Soul's Prayer-Sarojini Naidu	3. A Talk on Advertising- Herman Wouk	Mr.Ak Bac



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List regarding course content that deals with the following issue (UG: B.A. & B.Com.)

Programme	Course Code	Course/ Subject	Gender	Environment & Sustainability	Human Values	Professional Ethics	Name of the faculty & Signature
B.A S.Y.B.A.	2017	Compulsory English	Unit7-Kalpana Chawla Unit15- Another Woman	Unit11- The Solitary Reaper	1. Playing the English Gentleman 3. A Letter by Hazlitt to His Son 13. Laugh and Be Merry 16. My Grandmother's House	8. My Lost Dollar	Mr. A. K. Bucha
B.A T.Y.B.A.	3017	Compulsory English	12. How Much Do I Love Thee		Presentation Skills	Introduction to Soft Skills Communication Skills	Mr. A.K. Ba





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#### UNIVERSITY OF PUNE

#### Revised Course Structure of English

## S. Y. B. A. Compulsory English (w. e. f- 2014- 2015)

#### (1) Objectives

1. To develop competence among the students for self-learning

2. To familiarize students with excellent pieces of prose and poetry in English so that they realize the beauty and communicative power of English

3. To develop students' interest in reading literary pieces

- To expose them to native cultural experiences and situations in order to develop humane values and social awareness
- To develop overall linguistic competence and communicative skills of the students

#### (2) Course Content

#### Prescribed Text: Literary Landscapes (Ed. Board of Editors, Orient Blackswan)

#### Literature Components

- 1. Playing the English Gentleman- Mohandas Karamchand Gandhi
- 2. The Homecoming- Rabindranath Tagore
- 3. A Letter by Hazlitt to His Son- William Hazlitt
  - 4. Freedom of the Press- Shashi Tharoor
  - 5. A Cup of Tea- Katherine Mansfield
  - 6. The Last Leaf- William Sydney Porter
- 7. Kalpana Chawla
- 8. My Lost Dollar- Stephen Leacock
  - 9. The Quality of Mercy- William Shakespeare
  - 10. The Village Schoolmaster- Oliver Goldsmith
  - 11. The Solitary Reaper- William Wordsworth
  - 12. O Captain! My Captain! Walt Whitman
- 13. Laugh and Be Merry- John Masefield
- 14. Still I Rise- Maya Angelou
- 15. Another Woman- Imtiaz Dharker
- 16. My Grandmother's House- Kamala Suraiyya Das

## SAVITRIBAI PHULE PUNE UNIVERSITY

#### Revised Course Structure of English T. Y. B. A. Compulsory English (w. e. f- 2015- 2016)

#### (1) Objectives

- 1. To introduce students to the best uses of language in literature.
- 2. To familiarize students with the communicative power of English
- 3. To enable students to become competent users of English in real life situations
- 4. To expose students to varied cultural experiences through literature
- To contribute to their overall personality development by improving their communicative and soft skills

#### (2) Course Content

Prescribed Text: Literary Pinnacles (Ed. Board of Editors, Orient Blackswan)

### Literature Components

#### Prose Section:

- 1. Uncle Podger hangs a picture- Jerome K. Jerome
- 2. How Wealth Accumulates and Men Decay G. B Shaw
- 3. Retrieved Information/Jimmy Valentine Saki
- 4. How Much Land does a Man Need Leo Tolstoy
- 5. On the Rule of the Road-A.G. Gardiner
- Pleasures of Ignorance Robert Lynd
- 7. The Selfish Giant Oscar Wilde
- 8. The Diamond Necklace Guy de Maupassant

## Poetry Section:

- 9. All the World is a Stage William Shakespeare
- 10. La Belle Dame Sans Merci John Keats
- 11. Charge of the Light Brigade Alfred, Lord Tennyson
- 12. How Much Do I Love Thee Elizabeth Browning
  - 13. Afterwards Thomas Hardy

14. The Ballad of Father Gilligan – W. B. Yeats

15. If - Rudyard Kipling

16. A Psalm of Life- Henry Wadsworth Longfellow

## Language Components

## 1. Transformation of Sentences:

Declarative Sentences Interrogative Sentences Imperative Sentences **Exclamatory Sentences** 

#### 2. An Introduction to Communication Skills:

Defining Communication The Process of Communication Verbal and Non-verbal Communication Tips for Effective Communication

#### 2. Presentation skills:

Kinds of Presentations Structuring Content Visual Aids The Language of Presentations Making a Presentation

#### 4. Introduction to Soft Skills :

Leadership Skills Teamwork Skills Time Management Goal Setting Stress Management Positive Attitude

## **COMMERCE**

1.3.1 Institution integrates cross-cutting wues relevant to Gender, Environmen and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.Com- SYBCOM	2113	Business Communication	Soft skills verble & N.V communication commu. Barriers	Hew Technologie, in B.C., Social media Network Internet, (why Bamers.	techniques, Gnovming man	press release	(prof. V.s.shim
B.Com- SYBCOM	2123	Corporate Accounting	Pageo11 Accounting	Accounting standard 5,6,10,14,21 Computerised Accounting.	Company Liquidation Internel Reconstruction	Amalgamusia absorption	(releasing high
B.Com- SYBCOM	2133	Business Economics (Micro)	Or. Dalton Approach, Per-capita Income, National Income	Public, Expenditure, Trade cycle, Macro Economics Objective	Money, Inflation &	Role of Central Bank, Role of com-	Computae p.s.)
B.Com- SYBCOM	2143	Functions of Business Management	Benaviour	Environment, c Green, marketing	matketing communication E-marketing	Matketing, Memagement Socio: Culture.	Principal & Commerce College

B.Com- SYBCOM	2153	Elements of Company Law	Personel (kmp)			ng E-filing	Stulyo
B.Com- SYBCOM	2213	Business Administration-I	hate female	4 ~ C. MIHIY	Susinus  Francisco  Francisco  Grabe  Francisco  Grabe  Francisco  Grabe  Francisco  Grabe  Francisco  Grabe  Francisco  Francisco	Businessky Business Bromen Balling Wholestelling Skyl	Ch-
B.Com- SYBCOM	2283	Marketing Management-I	Gorgamer Behaviour, Bygings	Marketing Environment Green, Market	Morketing Communication	Marketing Management	GF.



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#### **Compulsory Paper**

Subject Name -: Business Communication.

Course Code -: 201.

#### Objectives of the Course:

- 1. To understand the concept, process and importance of communication.
- 2. To develop awareness regarding new trends in business communication.
- 3. To provide knowledge of various media of communication.
- 4. To develop business communication skills through the application and exercises.

Medium of Instruction : English

Unit No.	TERM: I	Periods
1	Introduction of Business Communication:	12
	Introduction, Meaning, Definition, Features, Process of Communication,	
	Principles, Importance, Barriers to Communication & Remedies.	
2	Methods and Channels of Communication:	10
	Methods of Communication-Merits and Demerits&Channels of Communication	
	in the Organisation and their Types, Merits & Demerits	
3	Soft Skills;	16
	Meaning, Definition, Importance of Soft Skills	
	Elements of Soft Skills:	
	Grooming Manners and Etiquettes	
	2) Effective Speaking	
	3) Interview Skills	
	4) Listening	
	Group Discussion     Oral Presentation	
4	Business Letters:	
		10
	Meaning, Importance, Qualities or Essentials, Physical Appearance, and Layout of Business Letter	
	Total Periods	40
	TERM: II	48
5	Types and Drafting of Business Letters:	10
*	1) Enquiry Letters	16
	2) Replies to Enquiry Letters	
	3) Order Letters	
	4) Credit and Status Enquiries	
	5) Sales Letters	
	6) Complaint Letters	
	7) Collection Letters	
	8) Circular Letters	
6	Job Application Letters:	08
	Meaning, Types & Drafting of Job Application Letters, Bio-Data/Resume	00

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	/Curriculum Vitae	0
7	Internal and other Correspondence:	12
	Office Memo (Memorandums)	
	2) Office Orders	
	3) Office Circulars	
	4) Form Memos or Letters	
	5) Press Releases	
8	New Technologies in Business Communication:	12
	Internet: Email, Websites, Electronic Clearance System, Writing a Blog	
	Social Media Network: Twitter, Facebook, LinkedIn, YouTube, Cellular Phone,	
	WhatsApp	
	Voice Mail	
	Short Messaging Services	
	Video Conferencing	
	Mobile	
	Total Periods	48

#### Recommended Books:

- 1. Asha Kaul (1999), "Business Communication", Prentice Hall of India, New Delhi.
- 2. Chaturvedi P. D. & Chaturvedi Mukesh (2012), "Managerial Communication", Pearson, Delhi.
- Madhukar R. K. (2005), "Business Communication", Vikas Publishing House Pvt. Ltd., New Delhi.
- Mamoria C. B. & Gankar S. V. (2008), "Personnel Management", Himalaya Publishing House, Mumbai.
- 5. Nawal Mallika (2012), "Business Communication", Cengage Learning, Delhi.
- Rajendra Pal & Korlahalli (2007), "Essentials of Business Communication", Sultan Chand & Sons, New Delhi.
- Sharma R. C. & Krishan Mohan, "Business Correspondence & Report Writing", Tata McGraw Hill Publishing Co. Ltd.
- 8. Sinha K. K. (2003), "Business Communication", Galgotia Publishing Company, New Delhi.
- 9. Sinha K. K. (2008), "Business Communication", Galgotia Publishing Company, New Delhi.
- 10. Vasishth Neeru& Rajput Namita (2006), "Business Communication", Kitab Mahal, Allahabad.

#### Assessment Pattern

Internal Assessment (Term End Examination) : 20 Marks
Practical Examination : 20 Marks
Annual Examination : 60 Marks
Total Marks : 100 Marks

#### **Compulsory Paper**

Subject Name -: Corporate Accounting

Course Code -: 202

#### Objectives:-

To enable the students to develop awareness about Corporate Accounting in conformity with the provisions of Companies Act and Accounting as per Indian Accounting Standards.

- 1. To make aware the students about the conceptual aspect of corporate accounting
- 2. To enable the students to develop skills for Computerized Accounting
- 3. To enable the students to develop skills about accounting standards

#### Term - I

Unit	Topic and Contents	No. of Lectures
1,	Accounting Standards:- Detailed Study of Accounting Standards 5, 6, 10, 14, 21 with Practical Examples numerical case studies, Application nature.	08
2.	Company Final Accounts:- Preparation of Final Accounts- Forms and contents as per Provisions of Companies Act (As Amendment upto the beginning of the relevant academic year) As per Revised Schedule- VI	14
3.	Company Liquidation Accounts:- Meaning of Liquidation- Modes of winding up –  (a) Preparation of Liquidator final statement of Account  (b) Preparation of Statement of Affairs and Deficiency Account.	12
4.	Computerized Accounting Practices:- Conceptual background - (a) Inventory Accounting (b) Payroll Accounting (c) MIS Reports including Demonstration and Hands Experience.	14
	Total	48

#### Term - II

Unit	Topic and Contents	No. of Lectures
5.	Accounting for Amalgamation, Absorption and External Reconstruction of Companies:-  Meaning- Vendor and Purchasing Companies- Purchase Consideration- Accounting entries- and Preparation of Balance Sheet after Amalgamation, Absorption and External Reconstruction.	14
6.	Accounting for Internal Reconstruction:- Meaning- Alteration of Share Capital, Reduction of Share Capital-Accounting Entries and preparation of Balance Sheet After Internal Reconstruction	10
7	Holding Company Account:-	14

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#### Compulsory Paper

Subject Name -: Business Economics (Macro)
Course Code -: 203

#### Objectives:

- The objective of the course is to familiarize the students the basic concept of Macro Economics and application.
- 2. To Study the behavior of the economy as a whole.
- 3. To Study the relationship among broad aggregates.
- 4. To apply economic reasoning to problems of the economy.

	Term – I	
Sr. No	Topic	No. of Lectures
UNIT- 1	Basic Concepts of macro Economics	
	1.1 Meaning of Macro Economics	08
11.7	1.2 Nature and Scope of Macro Economics	
<b>1</b>	1.3 Significance and limitations of Macro Economics	
	1.4 Difference between Micro and Macro Economics	
UNIT- 2	National Income	
-27	2.1 Meaning & Importance of National Income	14
	2.2 Concept -	
	a) Gross National Product (GNP)	
11	b) Net National Product (NNP)	
	c) Income at Factor cost or National Income at Factor Prices	
	d) Per Capita Income	
4.5	e) Personal Income (PI)	
	f) Disposable Income( DI )	
	2.3 Measurement of National Income - Circular Flow of Income-Two	
	sector model	
	2.4 Difficulties in Measurement of National Income	
UNIT- 3	Money	12
III.	3.1 Meaning and functions of Money	
	3.2 Demand for Money - Classical and Keynesian Approach	
	3.3 Supply of Money	
	a) Role of Central Bank - Credit Control- Quantitative and	
	Qualitative	
	b) Reserve Bank of India's New Money Measures	
	3.4 Role of Commercial Banks - Process of Multiple Credit Creation and	
	its limitations	
UNIT- 4	Value of Money	14
	4.1 Meaning & Concept of Value of Money	
	4.2 Quantity Theory of Money	
A I	4.3 Cash Balance approach – Cambridge Equation - Pigou, Marshall,	
	Keynes	
	4.4 Milton Friedman's Approach	Late 1
	4.5 Difference between Quantity Theory and Cash Balance Approach	

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	Theory	
	Term - II	
UNIT- 5	Inflation and Deflation  5.1 Inflation and Deflation — Meaning, Causes and effects 5.2 Demand Pull and cost Push inflation 5.3 Inflationary Gap 5.4 Philips Curve — Supply side Economics 5.5 Stagflation	10
UNIT- 6	Trade Cycle -  6.1 Meaning, Definition and features of Trade Cycle  6.2 Phases of Trade Cycle  6.3 Policy for control of Trade Cycle – Monetary and Fiscal Measures	12
UNIT- 7	Theories of Output and Employment 7.1 Classical Theories of Employment – Says, Pigoue, Fisher 7.2 Keynesian Criticism on Classical Theories of Employment 7.3 Keynesian Theory of Employment	12
UNIT-8	Public Finance  8.1 Meaning, Nature and Scope of Public Finance  8.2 Principle of Maximum Social advantage-Dr. Dalton's Approach  8.3 Public Revenue and Expenditure  8.4 Types of Taxation  8.5 Principles of Taxation  8.6 Effects of Taxation  8.7 Causes of increasing Public Expenditure	14

#### **Basic Reading List**

- Ackey, G (1976) Macro Economics Theory and Policy, Macmillan Publishing Company, New York
- Ahuja H. L. (2002) Macroeconomics Theory and Policy, Chand and Co. Ltd New Delhi.
- 3. D'souza Errol (2008) Macroeconomics : Person Publication, New Delhi.
- 4. Gupta S.B. (1994) Monetary Economics, S. Chand and Co. Delhi
- 5. Jingan M.L. (2002) Macro Economic Theory, Vrinda Publication, Delhi
- 6. Vaish M. C. (2002) Macro Economic Theory, Vikas Publishing House, N. Delhi
- Shapiro E (1996) Macro Economic Analysis; Galgotia Publication, New Delhi

#### ADDITIONAL READING LIST

- Dillard, D. (1960), The Economics of John Maynard Keynes, Crossby Lockwood and Sons, London.
- Day A.C.L. (1960) Outline of Monetary Economics, Oxford University Press, Oxford
- Higgins, B. (1963), Economic Development: Principles, Problems and Policies, Central Book Depot, Allahbad.
- Keynes, J.M. (1936), The General Theory of Employment, Interest and Money, Macmillan, London.
- Kindleberger, C.P. (1958), Economic Development, McGraw-Hill Book Company, New York.
- Lucas, R. (1981), Studies in Business Cycle Theory, MIT Press, Cambridge, Massachusetts.

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#### **Compulsory Paper**

Subject Name -: Business Management Course Code -: 204

#### Objective:

- 1. To provide basic knowledge & understanding about business management concept.
- 2. To provide an understanding about various functions of management.

UNIT NO	CHAPTER	protono
UIII IIO	TERM-I	PERIODS
Unit –I	OVERVIEW OF MANAGEMENT  Meaning, Definition, Management: Is it Science, Art or profession?  Characteristics of Professional Management. The need of Management Study.  Process of Management, Level Of Management, Managerial Skills, Challenges before management, Brief Review of Management Thought with reference to FW Taylor & Henry Fayol	12
Unit –II	PLANNING & DECISION MAKING.  Planning-Meaning, Definition, Nature, Importance, Forms, Types Of Planning, Steps in Planning, Limitations Of Planning. Forecasting-Meaning & Techniques. Decision Making- Meaning, Types Of Decisions & Steps In Decision Making.	12
Unit III	ORGANIZATION & STAFFING Meaning, Process & Principles, Departmentalization, Organization Structure, Authority and Responsibility, Delegation of authority, Difficulties in delegation of Authority, Centralization verses Decentralization, Team Work. Staffing-Meaning, Need & Importance of Staffing, Recruitment-Sources and Methods of Recruitment.	12
Unit IV	DIRECTION & COMMUNICATION  Direction- Meaning, Elements, Principles, Techniques & importance  Communication-Meaning, Types, Process of Communication & importance of effective Communication. Barriers to Communication.	12
	Total	48
	TERM-II	
UNIT-V	MOTIVATION Meaning, importance, Theories of motivation, Maslow's Need Hierarchy Theory, Herzberg's Two factors Theory, Douglas Mc Gregor's Theory of X & Y & Ouchi'Theory Z. McClelland's Theory.	12
UNIT-VI	LEADERSHIP  Meaning, Importance, Qualities & Functions of a Leader, Leadership Styles for Effective Management .Contribution of Mahatma Gandhi, Dr. Babasaheb Ambedkar & Pandit Jawaharlal Neharu	12

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Unit- VII	CO-ORDINATION AND CONTROL  Meaning and Need , Techniques of establishing Co-ordination, difficulties in establishing co-ordination, Control-Need, steps in the process of control & Techniques.	12
Unit-VIII	RECENT TRENDS IN BUSINESS MANAGEMENT	12
	Business Ethics, Corporate Social Responsibilty, Corporate Governance,	
	Disaster Management, Management of Change	
	Total	48

#### Recommended Books:

- 1. Principles of Management Koontz & O'Donnel
- 2. The Management Process R S Davar
- 3. Essentials of Management Koontz & O' Donnel Tralei McGrow Hill Publishing House
- 4. Business Administration Mritunjoy Banerjee
- 5. Principles & Practice T N Chhabra, Dhanapat Rai & Co.of Management.
- 6. Management LM .Prasad.
- 7. Super Highway: Bill Gates Foundation
- 8. Makers of Modern India NBT Publishers
- 9. Indian Business leaders

#### **Compulsory Paper**

Subject Name -: Elements of Company Law.

Course Code -: 205

#### Objectives:

- 1) To impart students with the knowledge of fundamentals of Company Law.
- 2) To update the knowledge of provisions of the Companies Act of 2013.
- 3) To apprise the students of new concepts involving in company law regime.
- 4) To acquaint the students with the duties and responsibilities of Key Managerial Personnel.
- 5) To impart students the provisions and procedures under company law.

	Term – I	
Sr. No.	Topic	Lectures
Unit 1	<ul> <li>Introduction to the New Act &amp; Concept of Companies:</li> <li>1.1. Background and Salient Features of the Act of 2013, Overview of the changes introduced by the Act of 2013;</li> <li>1.2. Nature and types of Companies, Definitions and important features of a Company- Distinction between a company and a partnership - Lifting or Piercing the Corporate Veil</li> <li>1.3. Types of Companies based on various criteria including one man company, dormant company, sick and small company, associate company.</li> <li>1.4. Distinction between private and public company (Advantages, Disadvantages and privileges of both the companies) - Conversion of a private company into a public company - Conversion of a public company into a private company.</li> </ul>	13
Unit 2	Formation and Incorporation of a Company:  2.1. Stages in the Formation and Incorporation.  2.1.1. Promotion: Meaning of the term 'Promoter' / Promoter Group - Legal Position of Promoters, Pre-incorporation contracts.  2.1.2. Registration/ Incorporation of a company: - Procedure, Documents to be filed with ROC. Certificate of Incorporation- Effects of Certificate of Registration.  2.1.3. Floatation/ Raising of capital.  2.1.4. Commencement of business.	8
Unit 3	Documents relating to Incorporation and Raising of Capital: 3.1 Memorandum of Association: Meaning and importance- Form and contents- Alteration of memorandum. 3.2 Articles of Association: Meaning- Relationship of and distinction between Memorandum of association and Articles of association- Contents and form of Articles- Alteration of articles- Doctrine of constructive notice- Doctrine of Indoor Management. 3.3 Prospectus: Meaning and Definition- Contents- Abridged form of	07

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	prospectus- Statutory requirements in relation to prospectus- Deemed prospectus- Shelf prospectus - Statement in lieu of prospectus- Misstatement in a prospectus and Liabilities for Mis-statement.	
Unit 4	<ul> <li>Capital of the Company</li> <li>4.1 Various Modes for Raising of Share Capital including private placement, public issue, rights issue, bonus shares.</li> <li>4.2 ESOS, Sweat Equity Shares, Buy-back of shares.</li> <li>4.3 Allotment of Shares: Meaning - Statutory provisions for allotment, improper and irregular allotment- Consequences of irregular allotment.</li> <li>4.4 Calls On Shares: Meaning- Requisites of a valid call, Calls in advance</li> <li>4.5 Share Certificates: Meaning, Provisions regarding issue of share certificates - Duplicate Share Certificate.</li> <li>4.6 Share Capital - Meaning, Structure (Kinds) - Concept of Securities - Definition, Nature and Kinds of Shares.</li> </ul>	14
Unit 5	Forfeiture, Surrender & Transfer of Shares 5.1 Forfeiture and Surrender of Shares: Meaning of forfeiture of shares: - Conditions/Rules of valid forfeiture- Effect of forfeiture- Re-issue of forfeited shares- Annulment of forfeiture- 5.2 Surrender of shares 5.3 Transfer and transmission of shares - meaning and procedure distinction between transfer and transmission 5.4 Nomination of shares	6
	Term – II	
Sr. No.	TOPIC	Lectures
Unit 6	E-Governance and E-Filing: 6.1 Introduction- Meaning of E-Governance 6.2 Advantages of E-Governance, 6.3 Basic understanding of MCA Portal 6.4 E-filing (Ss. 397 to 402), DIN-Directors Identification Number (Ss. 153-159)	06
Unit 7	<ul> <li>Management of Company:</li> <li>7.1 Board of Directors: Definition, Powers, Restrictions, Prohibition on Board. (Ss. 179 to 183)</li> <li>7.2 Director: Meaning and Legal position of directors.</li> <li>7.3 Types of Directors – Types including Executive, Non-Executive, Independent, Additional, Alternate, Interested, Nominee Director, Related Party Transactions (Ss. 188)</li> <li>7.4 Appointment of Directors, Qualifications and Disqualifications.</li> <li>7.5 Powers, Duties, Liabilities of Directors, Remedies for Breach of Duties.</li> <li>7.6 Loans to Directors (S. 185), Remuneration of Directors</li> </ul>	10
Unit 8	Key Managerial Personnel (KMP)  8.1 Meaning, Definition and Appointments of Managing Director,	10

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#### **Business Administration Special Paper I**

Subject Name -: Business Administration

Course Code -: 206 - A.

#### Objectives:

- 1. To provide basic knowledge about various forms of business organizations
- 2. To acquaint the students about business environment and its implications thereon.
- 3. To aware them with the recent trends in business

UNIT NO	CHAPTER	PERIODS				
	TERM-I	12				
UNIT-I	BUSINESS ADMINISTRATION CONCEPTS  Business - Definition, Characteristics, scope & Objectives of business- Economic& Social perspectives . Commerce- Meaning, Concept. Trade & Aids to trade- Meaning & Definition of the Terms: Administration, Management and Organization. Functions of Administration					
UNIT-II	FORMS OF BUSINESS ORGANIZATION Sole Proprietorship, Partnership Firm, Limited Liability Partnership, Joint Ventures, Joint Stock Company, Co-operative Society- features, Merits &Limitations. Non Profit joint Stock Company under section 25 of the Companies Act Suitability of a form of organization- Factors determining the suitability of form of Organisation	12				
UNIT III	BUSINESS ENVIRONMENT Meaning, Constituents of business environment-Economic, International, Social, Legal, Cultural, Educational, Political, Technological &Natural. Interaction of business &environmental forces. Social Responsibilities	12				
UNIT IV	BUSINESS PROMOTION  Business Unit- Promotion: Concept of promotion, stages in business promotion, Factors affecting location & Size, Present trends in location, size of business unit. Role of Govt in the promotrion of SEZ					
	Total	48				
	TERM-II					
UNIT- V	LEGAL ASPECTS  Compliance of legal requirements in promoting business unit, Licensing, Registration, Filing returns & other documents. Important legal provisions governing promotion & establishment of unit.	12				
UNIT-VI	PRODUCTIVITY  Meaning, Importance & measurement of productivity. Factors affecting productivity, techniques, Measures to boost productivity, Role of National Productivity Council- Product Quality Control ISO-9000, 14000, Quality Circles	12				
UNIT-VII	RECENT TRENDS IN BUSINESS MANAGEMENT Liberalisation, Privatization, Globalization -meaning, concept -implications & consequences, SEZ, BPO, KPO and LPO .Public Private Partnership .MKCL	12				

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## Marketing Management Special Paper I

Subject Name -: Marketing Management.

Course Code -: 206 - H.

#### Objectives:-

- To orient the students recent trends in marketing management
- To create awareness about marketing of eco friendly products in the society through students
- To inculcate knowledge of various aspects of marketing management through practical approach
- To acquaint the students with the use of E-Commerce in competitive environment
- To help the students understand the influences of marketing management on consumer behavior

#### FIRST TERM

Unit No.	Unit Details	Lectures
1.	Elements of Marketing Management:  Meaning, Nature and Scope of Marketing Management - Components of Marketing Management - Marketing Management Philosophy - Marketing Characteristics in Indian context - Marketing Management process - Marketing Planning.	16
2.	Current Marketing Environment in India:  A) with special reference to Liberalization, Globalization and Privatization-economic environment- demographic- technological - natural - political - socio cultural.  B) Change in market practices- global marketing- case studies	10
3.	Marketing Communications –  Meaning, Definition and objectives - Marketing Communication Mix- Traditional  Media-New Age Media-Marketing Communication through product cues –  Different forms of appeal for communication.	12
4.	Services Marketing:- Unique features of Services - classification of services - Growth of Services: The global and the Indian scene- new generation services - tasks involved in services marketing.	1

#### SECOND TERM

Unit No.	Unit Details	Lectures
5.	E- Marketing:  Meaning, Definition and utility of e-marketing. Advantages, limitations and challenges before e – marketing. Online and Offline marketing, Present status of e-	14
	marketing in India, Scope for e -marketing in Indian scenario – online marketing strategies .	H.
6.	Rural Marketing:- Introduction – basic features – contemporary rural marketing environment- problems, challenges and marketing strategies – present status of rural marketing in India.	12
7.	Green Marketing:  Meaning, Definition and Importance - Role of Marketing Manager in Green  Marketing- Marketing mix of green marketing - principles of success of green	12

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	products – case studies.	
8.	Consumer Behavior and Buying decision process:  Definition- consumer behavior and marketing – factors influencing consumer	10
	behavior and buying decision- various buying motives – stages involved in buying decision	

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#### Suggested references Books

- 1. Marketing Management Philip Kotler
- 2. Marketing Management Rajan Saxena (Latest Edition)
- 3. Marketing Management, Indian context global prespective -Ramaswami Namakumari
- 4. Marketing Management Pankaj Madan & Hemraj Verma Amit Mittal
- 5. Marketing Management (Text and Cases) Rajagopal
- 6. Marketing Concepts and Cases Michael J. Etzel, Bruce J. Walkar, Willam J. Stanton, Ajay Pandit
- 7. Introduction to e- Commerce- Nidhi Dhawan
- 8. Electronic Commerce -Bharat Bhaskar
- 9. Retailing and E-tailing S.L.Gupta, Mittal & Nayyar
- 10. E- Commerce: Fundamentals and Applications- Henry Chan, Lee
- 11. Marketing in the new global order: challenges and opportunities -Tapan Panda and Navin Donthu

1.3.1 Institution integrates cross-cutting issues relevant to Gender, Environment of Sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	3.0	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.Com- TYBCOM	3113	Business Regulatory Framework	Intellectual proporty nights paepressip Det-1932 & 2013	portechion.  Act 1986  soles of goods  Act.	Law of contract so Law of paetnaship ugrid Agreement	Negotiable Drishuments Act 1881 E:-Confract	p.v. Lares
B.Com- TYBCOM	3123	Advanced Accounting	Accounting Standards - Rules & provision As-15. Employe Benefits	1. Final Account	Co-operative Society, Accounting Standards-	Standard-5, Management Accounting	(pnf. v.s. shinale)
B.Com- TYBCOM	3143	International Economics	Theory of factor's Endowment - Hecksher ohlin, Leoutief Parradox	Intra-Indution Trade, SARC, SAPTA, NAFTA, PRICS, NN'C	Terms of Trade, Free Trade Policy. Projection Policy	IFT Policy,	(Cangina et.)
В.Сом- ТУВСОМ	3153	Auditing & Taxation	Company Auditor, Qualification Duties Right Income from Salary		ne Business &	Tan Audil Electronic Data process Income tan Authority,	shindle)

B.Com- TYBCOM	3411	Business Administration-I II	But of Regulation	no Hereral inter	gazeton. Hemen fuce co plenning one wichen	Abrestisty Adventisty Advert 18 des Advert 18 des Airy, market Airy, market	do -
B.Com- TYBCOM	3413	Business Administration-III	Inovation	Change Change Management & Gobal Management	Cess-Cultura	Globliseding	#
B.Com- TYBCOM	3481	Marketing Management-II	Social Marketing Marketing Organisation	Social Chitisism Social Responsibility	Marketing stort tegy Marketing organisatin	Marketing Regulation	47
B.Com- TYBCOM	3483	Marketing Management-III	Advertising process Athertisy 6-Advertising Various or alle fernal person in vilved in Adverticity process	Frederical trashed tranged marked to the extra erry erro Transport process	markedy Audio	Adrestising	Of-



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#### T.Y. B.Com. Compulsory Paper

Subject Name -: Business Regulatory Framework (Mercantile Law)
Course Code -: 301.

#### Objectives:-

- To acquaint students with the basic concepts, terms & provisions of Mercantile and Business Laws.
- To develop the awareness among the students regarding these laws affecting business, trade and commerce.

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Unit No.	Topic	Lectures				
1	Law of Contract - General Principles. (Indian Contract Act, 1872)  Definition, Concept and kinds of contract Offer and Acceptance. Capacity of parties. Consideration. Consent and free consent. Legality of object and consideration. Void Agreements. Discharge of contract. Breach of contract and remedies (Including damages, meaning, binds and solve for a striction of the contract and remedies)	20				
2	kinds and rules for ascertaining damages)  Law of Partnerships:					
2	<ul> <li>2.1. Indian Partnership Act 1932: Partnership: Definition and Characteristics, Types of Partners, Rights, Duties and Liabilities of Partners, Dissolution of Partnership.</li> <li>2.2. Limited Liability Partnership Act 2008:</li> </ul>	04				
	Limited Liability Partnership (LLP); Concept, Nature and Advantages, Difference between LLP and Partnership Firm, Difference between LLP and company, Partners and designated partners, Incorporation of LLP, Partners and their relations, Liability of LLP and Partners (Section 27). Financial Disclosure by LLP, Contributions (Section 32), Assignments and Transfer of Partnership Rights (Section 42)  Conversation to LLP (Section 55), Winding-up and dissolution (Section 63 & 64)					
3	Sale of Goods.(Sale of Goods Act,1930) Contract of sale-Concept and Essentials. Sale and agreement to sale. Goods-Concept and kinds. Conditions and warranties. (Definition, Distinction, implied conditions and warranties)Transfer by non-owners. Rights of Unpaid Seller and Remedial Measures.	14				
4	non-owners. Rights of Unpaid Seller and Remedial Measures.  E-Contracts (E-Transactions/E-Commerce.):  Significance of E-Transactions /E-Commerce.  Nature.					

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	Formation. Legality.	
	<ul> <li>Recognition.</li> <li>(Chapter 4.Sec.11-13 of I T Act,2000 relating to attribution, acknowledgement, dispatch of E-Records)</li> </ul>	
	Digital Signatures – Meaning & functions, Digital Signature certificates [Sections 35-39]	
111111111111111111111111111111111111111	Legal issues involved in E-Contracts.	
5	Term II The Consumer Protection Act, 1986	12
,	Salient features of the C.P. Act.	
	Definitions-Consumer, Complainant, Services, Defect & Deficiency,  Complainant and first transfer and practices.	
	Complainant, unfair trade practice, restrictive trade practice.  • Consumer Protection Councils.	
	Procedure to file complaint & Procedure to deal with complaint &	
	Reliefs available to consumer.(Sec.12 to14)	
	Consumer Disputes Redressal Agencies. (Composition, Jurisdiction,	
	Powers and Functions.)	
6	Intellectual Property Rights : (IPRs)	16
O	WIPO: Brief summary of objectives, organs, programmes& activities	
	of WIPO.TRIPS: As an agreement to protect IPR-Objectives &	
	categories of IPR covered by TRIPS.	
	Definition and conceptual understanding of following IPRs under	
	the relevant Indian current statutes.	
	Patent: Definition & concept, Rights & obligation of Patentee, its	
	term.	
	Copyright: Characteristics & subject matter of copyright, Author &	
	his Rights, term.	
	Trademark: Characteristics, functions, illustrations, various marks,	
	term, internet domain name- Rights of trademark holder.	
	Design: Importance, characteristics, Rights of design holder.	
	Geographical Indications, Confidential Information & Trade Secrets,	
	Traditional knowledge—Meaning & scope of these IPRs.	
7	Negotiable Instruments Act, 1881:	14
7	Concept of Negotiable Instruments: Characteristics, Meaning	
	Important relevant definitions under the Act	
	as a trial promise or	
	cheque. Distinction between these instruments. Crossing of cheques	
	- It's meaning and types.	
	until and holder in due course. Privileges of holder in due course.	
	viction and or sement kinds of endorsement.	
	s I binds law relating to notice of dishonour.	
	Dishonour of N. I., Kinds, Idw Feliding to Dishonour of cheques.	
	Arbitration & Conciliation:	06
8	Ashiration & Conciliation	
	Concept of Arbitration & Concentration.	

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#### **Compulsory Paper**

Subject Name -: Advanced Accounting. Course Code -: 302

#### Objectives:-

- To impart the knowledge of various accounting concepts
- To instill the knowledge about accounting procedures, methods and techniques.
- To acquaint them with practical approach to accounts writing by using software package.

#### TERM - I

Unit No.	Topic and Contents	No. of Lectures
1.	Accounting Standards & Financial Reporting (Introduction to IFRS-Fair Value Accounting):- Brief Review of Indian Accounting Standard :- AS- 3, AS-7, AS-12, AS-15 AS-17 to AS-25 simple practical examples of application nature.	12
2.	Final Accounts of Banking Companies:  * Introduction of Banking Company - Legal Provisions - Non Performing Assets (NPA) - Reserve Fund - Acceptance, Endorsements & Other Obligations - Bills for Collection - Rebate on Bills Discounted - Provision for Bad and Doubtful Debts - Preparation of Final Accounts in vertical form as per Banking Regulation Act 1949.  * Introduction to Core Banking System.	12
3.	Insurance Claim Accounts:-  A. Claim for Loss of Stock - Introduction - Procedure for Calculation - Average Clause - Treatment of abnormal items of goods - Under & Overvaluation of Stock.  B. Claim for Loss of Profit - Introduction - Indemnity under policy - Some important terms - Procedure for ascertaining claims.  C. Claim for Loss of Fixed Assets - Introduction - Some important terms - Procedure for ascertaining claims.	12
4.	Final Accounts of Co-operative Societies:- a. Credit Co-operative Societies:- b. Consumer Co-operative Societies:- Meaning - Allocation of Profit as per Maharashtra State Co-operative Societies Act. Preparation of Final Accounts of Credit Co-operative Societies and Consumer Co-operative Societies.	12
	TOTAL	48
	TERM - II	T
5.	A. VAT & VAT Report B. Service Tax C. Central Value Added Tax D. Income Tax - Tax Deducted at Source (TDS) Including entries with the help of Accounting Software (Demonstration and Hands Experience.)	. 12
6.	Branch Accounts:- Stock and Debtors System:- Introduction - Types of Branches - Good: supplied at Cost & Invoice Price.	12

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#### T.Y. B.Com. Compulsory Paper

#### Subject Name -: International Economics Course Code -: 303 (B)

#### Objectives:

- To study the theories of International Trade.
- 2) To highlight the trends and challenges faced by nations in a challenging global environment.

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Unit No.		TERM-I	Lactures
1	Intro	Topic	Lectures 12
	1.1		12
	1.2	Meaning and Scope of International Economics.	
	1.3	Importance of International Trade	
	1.4	Domestic Trade Vs International Trade  Role of International Trade in Economic Growth	
2		ries of International Trade	12
2	2.1		14
	2.2	Theory of absolute cost advantage	
	2.3	Theory of comparative cost advantage	
	2.3	Theory of factor endowment (Hecksher-ohlin Theory,	
	2.4	Leontief Paradox)	
	2.4	Intra Industrial Trade	12
3	SECOND PROPERTY	s of Trade	12
	3.1	Concept of Terms of Trade	
		A) Gross Barter Terms of Trade	
		B) Net Barter Terms of Trade	
		C) Income Terms of Trade and Trade Policy	
		D) Single Factorial Terms of Trade	
		E) Double Factorial Terms of Trade	
	3.2	Factors affecting on Terms of Trade	
	3.3	Free Trade Policy - Meaning, Arguments for and against	
	3.4	Protection Policy - Meaning, Arguments for and against	
4	Region	nal and International Economic Co-operation	12
	4.1	Regional Co-operation – European Union (E.U)	
	4.2	South Asian Association for Regional co-operation	
		(SAARC)	
	4.3	Concept of Trade Blocks and Economic Integration	
	4.3.1	South American Preferential Trading Arrangement	
	PER CONTROLLER	(SAPTA)	
ł	4.3.2	North Atlantic free Trade Agreement (NAFTA)	
1	4.4	BRICS - Introduction & Functions	
- 1		TERM - II	
5	Ralanc	e of Payment	12
5	5.1	Concept of Balance of Trade and Balance of Payments	
12		Balance of Payment on current Account and Capital	
	5.2	Account	
		Measures to correct disequilibrium of Balance of Payment	
	5.3	Causes of disequilibrium of Balance of Payment	- 1219
	5.4	Causes of disequilibrium of balance of ray	- 1 - WE - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -

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Unit No.	Topic		
	5.5	Convertibility of Rupee on Current and Capital Account.	Lectures
6	Foreign Exchange Rate		40
	6.1	Meaning of Foreign exchange rate	12
	6.2	Fixed v/s flexible exchange rate	
	6.3	Theories of Exchange Rate	
	6.3.1	Purchasing Power Parity Theory	
	6.3.2	Balance of Payments Theory	
7	Foreign Exchange Market		12
	7.1	Structure of foreign exchange market	
	7.2	Management of Foreign Exchange -inflow and outflow of foreign capital.	
	7.3	Euro Dollar Market – Nature and Scope	
	7.4	Advantages & Disadvantages of Foreign Exchange Market.	
8	Factor Mobility and Foreign Trade Policy		12
	8.1	Foreign Capital – Meaning of Foreign Direct Investment and Foreign Institutional Investments	
	8.2	Role of Multi National Corporations (MNC's)	
	8.3	Motives and effects of International Labour Migration	
	8.4	India's Foreign Trade Policy since 1991 Features, Trends and Evaluation.	

#### Recommended Books:

- 1) Dr.D.M.Mithani International Economics (Himalaya Publishing house ltd)
- 2) Z.M.Jhingan: International Economics (Vrinda Publication)
- Dr.Mrs.Nirmal Bhalerao & S.S.M.Desai International Economics (Himalaya Publishing house ltd)
- 4) Deminic Salvatove International Economics
- 5) Francis Cherulliom International Economics (Prentice hall)
- 6) L.M.Bhole Financial Institutions Markets (Tata McGraw Hill)
- 7) H.R.Macharaju International Financial Markets and India (Wheeler Publication)
- 8) RBI Report on Currency Finance

Magazines / Journals , Reports, Websites

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#### T.Y. B.Com. **Compulsory Paper**

Subject Name -: Auditing & Taxation

Course Code -: 304

Objectives -: The Study of Various Components of this course will enable the students:

- 1. To acquaint themselves about the concept and principles of Auditing, Audit process, Assurance Standards, Tax Audit, and Audit of computerized Systems.
- 2. To get knowledge about preparation of Audit report.
- 3. To understand the basic concepts and to acquire knowledge about Computation of Income, Submission of Income Tax Return, Advance Tax, and Tax deducted at Source, Tax Collection Authorities under the Income Tax Act, 1961.

Term I Section Section- I Auditing

Unit No.	Topic	Lectures				
1.	<ol> <li>Introduction to Principles of Auditing and Audit Process.</li> <li>Definition, Nature-objects-Advantages of Auditing-Types of errors and frauds Various Classes of Audit. Audit programme, Audit Note Book, Working Papers, Internal Control-Internal Check-Internal Audit</li> </ol>					
2.	Checking, Vouching and Audit Report  Test checking-Vouching of Cash Book-Verification and Valuation of Assets and Liabilities. Qualified and Clean Audit Report-Audit Certificate-Difference between Audit Report and Audit Certificate. Auditing and Assurance Standards. (AAS- 1,2,3,4,5,28,29)	08				
3.	2 Comparation of Community Services and Commu					
4.	Tax Audit  Definition of Accountant-Scope of Auditor's Role under Income Tax  Act Compulsory Tax Audit- Certification for Claiming exemptions- Selective Tax Audit Tax Consultancy and Representation- Proforma of Computerized Systems.					
5.	Audit of Computerized Systems  Auditing in an EDP environment-planning an audit in a computer Environment - problems encountered in an EDP environment-General EDP Control - EDP Application Control- System Development- Data transfer- Audit practice in relation to computerized systems-Computer Assisted Audit Techniques (Factors and Preparation of CAAT)					
	Total	48				

### Term II Section - II Income Tax

Unit No.	Topic	Lecture
1.	Important Concepts and Definitions under Income Tax Act-1961. Income, Person, Assessee, Assessment year, Pervious year, Agricultural Income, Exempted Income, Residential Status of an Assessee, PAN, TAN	

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2.	Computation of Taxable Income under the different Heads of			
	a. Income from Salary -	08		
	Meaning of salary, Salient features of salary			
	Anowances and tax Liability-			
	Perquisites and their Valuation-			
	Deductions from salary,			
	(Theory and Problems)			
	b. Income from House Property	0		
	Basis of Chargeability			
	Annual Value			
	Self occupied and let out property			
	Deductions allowed			
	(Theory and Problems)			
	c. Profits and Gains of Business and Professions	08		
	Definitions, Deductions expressly allowed and disallowed (Theory			
	And Problems)			
	d. Capital Gains			
	Chargeability-definitions-Cost of Improvement, Short term and long	04		
	term Capital gains (Theory only)			
	e. Income from other sources- Chargeability - deductions -			
	Amounts not deductible.(Theory only)			
3.	Computation of Total Taxable Income of an Individual	30		
	Gross total Income-deductions u/s-80C, 80ccc to 80 U – Income Tax	00		
	calculation- (Rates applicable for respective Assessment year)			
	Education cess			
4.	Miscellaneous	04		
	Tax deducted at source-Return of Income-Advance payment of Tax-	U		
	methods of payment of tax-Forms of Return-Refund of Tax. (Theory)			
5.	Income Tax Authorities			
	Structure, Functions and powers of various Income Tax Authorities.			
	(Administrative and Judicial), Central Board of Direct Taxes.	04		
	Total	48		

#### List of Practical

Sr. No.	Topic	Particulars	Mode of Practical
1.	Audit & Auditing process	Study of Meaning, Definition, Nature, objectives , Auditing process	Library Assignment/ Guest lecture
2.	Audit Report	Meaning , Qualified & Clean Audit Report, Forms of Audit Report	Library Assignment/ Guest lecture
3.	Tax Audit	Scope Auditor's Role under Tax Audit	Library Assignment/ Guest lecture
4.	Audit of Computerized System	Auditing in an EDP Environment, Audit Practice in relation to computerized system	Visit to Tax Consultant
5.	Income from Salary	Meaning of salary, Allowance & Tax liability, perquisites & valuation	Visit to Assessee
6.	Income from	Basis of chargeability, Important points	Visit to let out

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#### T.Y. B.Com.

# **Business Administration Special Paper II**

Subject Name -: Business Administration

Course Code -: 305 - a.

## Objective -:

To acquaint the students with basic concepts & functions of HRD and nature of Marketing functions of a business enterprise.

Term I -: Human Resource Development.

Unit No.	Content		
1.	Human Resource function	14	
	1.1 Meaning, Objectives of Human Resource Function, Difference		
	between H.R.M. and H.R.D.		
	1.2 Organization, Scope and functions of Human Resource Department		
	in Modern Business.		
	1.3 Human Resource Planning – Nature and Scope, Job analysis - Job		
	description - Job specification.		
	1.4 Emerging Concept of H.R.D Quality Circles -Kaizen - Voluntary		
	Retirement Schemes.		
2.	Recruitment and Training	10	
	2.1 Methods or sources of Recruitment of manpower, Role of		
	Recruitment Agencies- Selection Process.		
	2.2 Types of Interviews- Interview Techniques.		
	2.3 Objectives and importance of Training and Development.		
	2.4 Types and Methods of Training Programmes.		
3.	Employee Career and Succession planning	12	
	3.1 Aims and objectives of career planning.		
	3.2 Career Planning Process – Career Planning Structure.		
	3.3 Succession Planning - Meaning Need and importance.		
	3.4 Types of Career Opportunities		
	A) Public Sector:- State and Local Government level - Personnel		
	officer, Purchasing officer, secretary, Director of Administration		
	Accountant etc.		
	B) Private sector:-Marketing and Sales, Production and Material		
	Management, Financial sector, Management as a profession, Insurance		
104-1	Industry, Accounting and Management Information System.	100000	
4.	Performance Appraisal Management.	12	
	4.1 Concept and Importance.		
	4.2 Performance Appraisal Process.		
	4.3 Methods and Techniques. 4.4 Merits and limitations of performance appraisal.		
	4.4 Merits and initiations of performance appraisal.  Total	40	
	Total	48	

Term II -: Marketing Functions.

Unit No.	Content	Lectures
1.	Introduction	10
	1.1 Meaning and scope of Marketing.	
	1.2 Objectives of Marketing.	

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	1.3 Classification of marketing. 1.4 Functions of Marketing.	1
2.	Marketing Mix  2.1 Meaning and Importance of Product, Product mix, product life cycle.  New product development- Types of new product, Branding, Packaging, Labeling.  2.2 Price - Meaning, Factors affecting Pricing Decisions, Methods of Pricing.  2.3 Place - Functions of distribution channels, Types of distribution channels, Impact of technology on Distribution.  2.4 Promotion - Meaning of sales promotion, Importance, Methods and New techniques of sales promotion.	13
3.	Advertising 3.1Advertising- Meaning, Scope, Importance, Role of advertising in modern business, Criticism on Advertising practices. 3.2 Advertising media – Different medias of advertising, Selection of advertising media. 3.3 Ethics in advertising- Ethics and appeals in Advertising, Advertising Standards Council of India. 3.4 Future of advertising – Advertising in depression and crisis, Employment opportunities in advertising field.	13
4.	Modern Marketing Trends 4.1 Global marketing – Meaning, Scope, Importance, International marketing Challenges and Problems. 4.2 Marketing Research- Meaning, Scope and Methods of Marketing research. 4.3 Retailing- Meaning, New Trends in Marketing, Direct Marketing, Malls, Franchising. 4.4 Recent Trends in Marketing- i) E-Marketing ii) Telemarketing iii) Internet Marketing iv) M-Marketing.	12
	Total	48

#### Recommended Books

- 1. Personnel and Human Resource Management A M Sharm(Himalaya Publishing House)
- 2. Personnel Management and Industrial Relations- R S Davar (Vikas Publishing House)
- 3. Human Resource Development and Management- Biswanath Ghosh (Vikas Publishing House)
- 4. Personnel Management C.B. Mamaria, S V Gankar (Himalaya Publishing House)
- 5. Human Resource Management AShwathappa
- 6. Basics of Marketing-Cannon
- 7. Marketing Management, Philips, Kotler
- 8. Marketing Gandhi
- 9. Principles of Marketing Sherlekar S.A.
- 10. International Marketing- P. Saravanavel (Himalaya Publishing House)
- 11. Modern Marketing Management- R.S. Davar

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#### T.Y. B.Com.

#### Business Administration Special Paper III Subject Name -: Business Administration

Course Code -: 306 - a.

#### Objective -:

To acquaint the students with the basic concepts in finance and production functions of a business enterprise.

Term I

Unit	Finance			
No.	content			
1	Finance -: 1.1 Money and Finance, Need, Nature and Importance of Finance. 1.2 Finance Functions, Objectives of Financial Management, Functions of Finance Manager. 1.3 Financial need of a modern business organization.			
2	Financial Planning -:  2.1 Meaning, Nature and characteristics of financial planning. Scope, Importance, Advantages, Limitations, of Financial Planning.  2.2 Steps in financial planning.  2.3 Methods of estimating financial requirements.	12		
3	Capitalization and Capital Structure -: 3.1 Capitalization - Concept, Factors governing capitalization, over and under capitalization - Causes and effects, Fair Capitalization. Global 3.2 Capital Structure- Meaning, Concept and Principles of capital structure, Factors influencing the pattern of capital structure. 3.3 Trading on equity- Concepts and effects.	12 ion		
4	Management of Capital -: 4.1 Types of capital- Fixed capital and working capital, owned and borrowed capital, Short and Long term Capital. 4.2 Need, Importance, Factors governing fixed and working capital requirement. 4.3 Sources of capital - Shares, Debentures, Public Deposits, Ploughing back of profits, Loans from Bank and Financial Institutions, Trade creditors, Installment credit etc.	14		
	Total	48		

### Term II (Production, Operations Functions)

Unit	Production, Operations Functions Le	
No.	content	
1	Production management Functions -:  1.1 Meaning, Definition, Functions of Production Management, Responsibilities of Production manager.  1.2 Production Planning - Objectives, Importance, levels of planning.  1.3 Routing & Scheduling - Meaning, Route Sheets, Scheduling, Master and sequential scheduling, scheduling devices.	14

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	1.4 Production control- Definition and meaning, Necessity, objectives, factors and techniques of production control	
2	Plant Location and Plant Layout 2.1 Introduction, importance, factors responsible for plant location. 2.2 Plant Layout- Meaning, Definition, Importance of good layout, factors relevant for choice of layout, Line, Process and Product layout. 2.3 Plant Layout - Advantages, disadvantages and techniques.	10
3	Inventory management 3.1 Inventory management -Introduction, methods, and Norms.	
	3.2 EOQ, Use of Computers in Inventory Management, 3.3 Material Requisition Planning (MRP), Just In Time (JIT), ABC Analysis.	
4	Material Handling and supply chain management 4.1 Meaning, function of material handling, principles of material handling. 4.2 Common material handling devices fork lift truck, platform truck, straddle carrier, chain hoist, roller and belt conveyor, bridge crane, crawler crane.	14
	4.3 Supply chain management- Theory, Principles, Implications, Factors affecting supply chain management. Change Management	
	Total	48

	Recommended Books
1.	Fundamentals of Business Finance- Dr. R. M. Shrivastav
2.	Corporate Finance- S C Kuchhal
3.	Industrial Finance- M C Kuchhal
4.	Corporate Finance- Dr. P V Kulkarni
	Financial Management- Dr. Prasanna Chandra
	Production, Operations Management - Dr.B.S. Goel (Pragati Prakashan Meerut)
7.	Operations Management- Norman Gaither, Greg Frazaier (Sengage Learning)
8.	Production Management - Chunawalla

#### T.Y. B.Com.

#### Marketing Management Special Paper II

Subject Name -: Marketing Management.

Course Code -: 305 - h.

#### Objectives of the Paper

- I. To understand the concept and functioning of marketing planning and sales management
- II. To know marketing strategies and organization
- III. To inform various facets of marketing with regulatory aspects
- IV. To understand marketing in globalize scenario

#### First Term

#### Unit I

#### Marketing Planning and Sales Forecasting

Meaning of Marketing Planning
Importance of Marketing Planning
Types of Marketing Plan
Elements of a Marketing Plan
Process of Preparing a Marketing Plan
Meaning of Sales Forecast, Sales Budgets and Sales Quota
Sales Forecasting Methods
Forecasting Techniques
(12 Periods)

#### Unit 2

#### Social Marketing:

Meaning and Objectives of Social Marketing
Social Responsibility of Marketing Manager
Impact of Marketing on Society and Other Business
Social Criticism of Marketing
Recent Trends in Social Marketing
(16 Periods)

#### Unit 3

## **Marketing Organisations**

Meaning of Marketing Organisation
Changing role of Marketing Organisation
Factors affecting on Marketing Organisation
Essentials of an effective Marketing Organisation
Types of Marketing Organisation
(10 Periods)

#### Unit 4

## Marketing Strategies

Concept of Strategy Characteristics of Strategy Meaning of Marketing Strategy Competitive Marketing Strategies

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Competitive Strategies in Global Environment

Benchmarking – A total for effective Marketing Strategy – meaning, process and advantages of

Benchmarking

(10 Periods)

#### Second Term

#### Unit 5

#### Agricultural marketing

Meaning of Agriculture Marketing
Types of Agri-Products
Features of Agri-Products
Types of Markets – Defects of Agri- marketing and remedies
Marketing Intelligence System and Agriculture Marketing
Distinction between manufacture goods marketing and Agriculture goods marketing
(14 Periods)

#### Unit 6

#### **International Marketing**

Meaning, nature, need and importance of International Marketing
International Marketing Vs Domestic Marketing
Problems and Challenges in International Marketing
Mode of entry in International Market
Scope of International Marketing
(12 Periods)

#### Unit 7

#### **Marketing Regulations**

Importance of Marketing Regulations in Marketing.
Relevance and importance of following Acts in the Context Marketing Management
Consumer Protection Acts, 1986
Trade Mark Acts, 1999
Competition Acts, 2002
Indian Patent (amendment) Acts, 2005
Bureau of Indian Standards Act
(12 Periods)

#### Unit 8

# **Globalization and Marketing**

Meaning of Globalization
Features of Globalization
Marketing in 21st Century
Impact of Globalization on marketing
Benefits and limitation of Globalization
Case study related to Global Marketing
(10 Periods)

#### Recommended:

#### Books:

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#### T.Y. B.Com.

#### Marketing Management Special Paper III Subject Name -: Marketing Management. Course Code -: 306 - h.

## Objectives of the Paper

- 1. To know detailing of Marketing Research
- 2. To understand the role Brand and Distribution Management in marketing
- 3. To inform about Marketing and Economic Development
- 4. To Know of the importance of control on marketing activities

#### First Term

#### Unit 1

#### Advertising I

- a) Fundamentals of Advertising
  - 1. Conceptual framework, Nature, Scope and Scope and Functions of Advertising
  - 2. Role of Advertising in Modern Business
  - 3. Advertising Objectives Types, Benefits and Limitations
  - 4. Ethics in Advertising

#### b) Advertising Media

- 1. Definitions Classifications and Characteristics of Different Media
- Comparative Study of Advertising Media
- 3. Selection of Media-Factors Affecting Selection of Media
- 4. Media Mix-Geographical selective-Media Scheduling
- 5. E-Advertising (14 periods)

#### Unit 2

#### Advertising II

## Appeals and Approaches in Advertisement

- 1. Introduction- Different Appeals and their Significance
- 2. Advertising Message
- 3. Direct and Indirect Appeal
- 4. Relation between Advertising Appeal and Buying Motive
- Positive and Negative Emotional Approaches (12 periods)

#### Unit 3

## Brand management

- a) Introduction of Branding
- b) Brand identity
- c) Advertising and Branding
- d) Brand Extension
- e) Identity Sources symbols, logos, trademarks (10 Periods)

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#### Unit 4

#### **Industrial Marketing**

- a) Introduction to Industrial Marketing
- b) Types of Industrial Goods
- Difference between Industrial and Consumer Marketing
- d) Purchasing practices of Industrial customers (12 Periods)

#### Second Term

#### Unit 5

#### **Marketing Research**

- a) Meaning, nature and scope of Marketing Research
- b) Marketing Research process
- c) Types of Research
- d) Types of Data
- e) Types of Questionnaire (14 Periods)

#### **Distribution Management**

- a) Warehousing and Transport decisions
- b) Logistics meaning, nature
- c) Logistics Function
- d) Warehousing need, functions
- e) Transportation modes, factors affecting transportation costs (10 Periods)

#### Unit 7

#### **Target Marketing**

- a) Meaning, nature, importance
- b) Market Targeting
- c) Selection of Target Segment
- d) Targeting Strategies (10 Periods)

#### Unit 8

#### **Marketing Control**

- a) Meaning, objectives of Marketing Control
- b) Benefits of Marketing Control: essential of an effective Marketing Control System
- c) Techniques of Marketing Control
- d) Process of Marketing Control
- e) Marketing Audit meaning, characteristics, objectives, process of Marketing Audit (14 Periods)

# **ECONOMICS**

1.3.1 Institution integrates cross-cutting ues relevant to Gender, Environment and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- S.Y.B.A	2157	Economics G2	Ctructure of Indian Bonking Loans. Types of Account Holders	commercial but co-operative Banking an India	Bonk, Function of Bonk, Reserv Bonk of India	E-Banking, ATM. Credit card, Debit card, Mobile Banking	DobleA
B.A- S.Y.B.A	2158	Economics S1	factor pricing selling cost, foice Discrimination	problem's manket struct	Social Malfors Supply curve Supply curve Supply curve	Lent, Lent, Wagel,	Cant Devicate
B.A- S.Y.B.A	2159	Economics S2	Per capità Ancome, circular flou OF National Ancome	Causel and Effects of	perchological Law of consumption saving, preliment,	Monetary Policy, fiscal policy	No.

WHEDGAON ING

ns. D. N. Kare HOD Principal
Arts & Commerce College,
Khedgaon, Tal-Dindori, Dist-Nashik

# **University of Pune**

Board of Studies in Economics

# S.Y.BA. Economics Revised Syllabus (NEW)

# From - 2014-15

Code No.	Title of the paper
G.2	Modern Banking
S. 1	Micro Economics
S. 2	Macro Economics

# Revised Syllabus Sub- Committee.

Sr. no	Name	Designation
1	Dr. Suhas Avhad	Chairman
2	Dr.Nilesh Dangat	Co-ordinator
3	Dr.Rajendra Shinde	Member
4	Dr.Sudhakar Pagar	Member
5	Dr. R.K. Datir	Member
6	Dr. R.G Rasal	Member
7	Dr. R.G. Kolhe	Member

## University of Pune S.Y.B.A. Economics Revised Syllabus G-2, Modern Banking From: June – 2014

#### PREAMBLE

To create the awareness among the students of Modern Banking System. Banking constitutes important components towards understanding of economics. Clear understanding of the operations of banking their interaction with the rest of the economy is essential to realize how monetary forces operate through a multitude of channels- market, non-market, institutions and among others, the state.

# First Term

Chapter No.	Title of the Chapter	Lectures
1	Evolution of Modern Banking 1.1 Meaning & Definition of Bank. 1.2 Banking in Europe, USA & Asia. 1.3 Evolution of Banking in India. 1.4 Structure of Indian Banking System	12
2	Functions of Commercial Banks 2.1 Primary Functions-Accepting Deposits, Granting Loans & Advances. 2.2 Secondary Functions-Agency Functions, General Utility Functions 2.3 Methods of Remittances.	12
3	Principles of Commercial Banks 3.1 Liquidity, Profitability and Safety- Meaning & Concept. 3.2 Multiple Credit Creation-Process & Limitations. 3.3 Components of Balance Sheet of Commercial Banks	12

4	Operation & Types of Accounts 4.1 Opening and operating of Deposit Account. 4.2 Closure and Transfer of Accounts	12
	4.3 Types of Account Holders - Individual &	
	4.4 No Frills Account, Escrow Account	

# Second Term

5	<ul> <li>Negotiable Instruments</li> <li>5.1 Promissory Note, Bill of Exchange and Cheque - meaning, Definition &amp; Characteristics</li> <li>5.2 Types of Cheque - Bearer, Order &amp; Crossed</li> <li>5.3 Types of Crossing- General &amp; Special</li> <li>5.4 Endorsement- Definition, Types &amp; Effects</li> </ul>	12
6	New Technology in Banking	12
	6.1 E-Banking – Need and Importance 6.2 Meaning, concept and operation of -	
	6.2.1 Automated Teller machine- ATM	
	6.2.2 Credit Card	
	6.2.3 Debit Card	
	6.2.4 Tele Banking	
	6.2.5 Mobile Banking	
	6.2.6 Net Banking	
	6.2.7 Society for worldwide Interbank Financial Telecommunication	
	6.2.8 Core Banking	
	6.2.9 RTGS	
7	Reserve Bank of India	12
ć	7.1 Functions	
	7.2 Money Measures- M0, M1, M2, M3, M4	
	7.3 Monetary policy- Meaning & objectives	

200		
8	Co- operative banking in India	12
	8.1 Structure of Co-operative banking in India	
	8.2 97th Constitutional Amendment in co-operative law	
	8.3 NABARD- objectives, Functions & working	
	8.4 Challenges before co-operative Banking	

#### BASIC READING LIST

- Day, A.C.L. (1960), Outline of Monetary Economics, Oxford University Press, Oxford.
- De Kock, M.H. (1960), Central Banking, Staples Press, London.
- Due, J.F. (1963), Government Finance, Irwin, Homewood.
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- Rajesh R., Sivaganasithi (2009), Banking Theory Law & Practice, The Mc Graw – Hill Companies, New Delhi.
- Datir, Lomate, Ushir (2012), Bank Vayvasaychi Multatve, Nirali Prakashan, Pune.
- Annual Report NABARD -2012-13.
- Parameswaran R. (2010), Indian Banking, S. Chand & Company, New Delhi.

# University of Pune S.Y.B.A. Economics Revised Syllabus S-1, Micro Economics From: June – 2014

#### Preamble

As a foundation course, in this Paper, student is expected to understand the behavior of an economic agent, namely, a consumer, a producer, a factor owner and the price fluctuation in a market. The chapter incorporated in this Paper deal with the nature and scope of economics, the theory of consumer behavior, analysis of production function and equilibrium of a producer, the price formation in different markets structures and the equilibrium of a firm and industry. In addition, the principles of factor pricing and commodity pricing as also the problems of investment and welfare economics have been included.

#### First Term

Chapter No.	Title of the Chapter	Lectures
1	<ul> <li>Introduction</li> <li>1.1 Micro Economics – Meaning, Nature Scope, importance &amp; limitations,.</li> <li>1.2 Basic Economic Problems.</li> <li>1.3 Tools of Economic Analysis – Functional relationships, Schedules, Graphs &amp; Equations.</li> <li>1.4 Variable – Dependent and Independent variable-Exogenous &amp; Endogenous.</li> </ul>	10
2	Demand Analysis  2.1 Utility – Meaning, Concept & Assumptions  2.2 Cardinal Utility- Law of Diminishing Marginal Utility.  2.3 Ordinal Utility – Indifference curve - Concept and Properties, Consumer Equilibrium  2.4 Demand- concept & law  2.5 Elasticity of Demand  2.5.1 Price Elasticity-Definition, Types, Determinants, Importance.  2.5.2 Income Elasticity - Types & Importance, 2.5.3 Cross Elasticity- concept	18

3	Supply Analysis	08
	<ul><li>3.1 Meaning, Concept &amp; Determinates.</li><li>3.2 Law of Supply.</li></ul>	
	3.3 Elasticity of Supply.	
4	Theory of Production	12
	4.1 Production function.	
	4.2 The law of Variable Proportions.	
	4.3 Law of returns to scale.	
	4.4 Revenue concept-Total, Average & Marginal Revenue.	
	4.5 Cost concepts: Fixed & Variable Cost, Opportunity cost, Average & Marginal cost, Total cost.	

# Second Term

5	Market Structure	20
	5.1 Meaning & Classification	
	5.2 Perfect Competition: Concept- Characteristics, price determination in short run and long run, equilibrium of the firm and industry	
	5.3 Monopoly- Concept, Characteristics and short and long run Equilibrium. Price discrimination	
	5.4 Monopolistic Competition : Concept, Characteristics, short & long run Equilibrium, Selling cost-concept	
	5.5 Oligopoly - Concept, Characteristics	
	5.6 Duopoly - Concept, Characteristics	
6	Factor Pricing	
	6.1 The Marginal Productivity Theory of Distribut:	20
	Rent, Quasi Rent Recardian Theory of Rent, Modern Theory of	
	6.3 Wages – Modern Theory of Wages, Collective Bargaining, Supply curve of Labour	94

	<ul> <li>6.4 Interest- Loanable Funds Theory, Keynsian Liquidity preference theory</li> <li>6.5 Profit - Risk and Uncertainty Theory, Innovation Theory</li> </ul>	
7	Wolfare Frances	08
7	Welfare Economics	8,433
7	7.1 Definition and meaning	
7	<ul><li>7.1 Definition and meaning</li><li>7.2 Social Welfare Function.</li></ul>	
7	7.1 Definition and meaning	

#### **Basic Reading List**

- Bach. G.L. (1977), Economics, Prentice Hall of India, New Delhi.
- Gauld. J.P. and Edward P.L. (1996), Microeconomic Theory, Richard. Irwin, Homewood.
- Henderson J. and R.E. Quandt (1980), Microeconomic Theory: A Mathematical Approach, McGraw Hill, New Delhi.
- Heathfield and Wibe (1987), An Introduction to Cost and Production Functions, Macmillan, London.
- Koutsoyiannis, A. (1990) Modern Microeconomics, Macmillan.
- Lipsey, R.G. and K.A. Chrystal (1999) Principles of Economics (9<sup>th</sup> Edition),Oxford University Press, Oxford.
- Mansfield, E. (1997)Microeconomics (9<sup>th</sup> Edition), W.W. Norton and Company, New York.
- Ray, N.C. (1975), An Introduction to Microeconomics, Macmillan Company of India Ltd., Delhi.
- D.N. Dwidedi, Micro Economic Theory and Applications, Pearson education.
- G.S. Maddala And Ellen, Micro Economics Theory and Application, Tata McGraw Hill.
- R.K.Datir & Other, Sukshma Arthashastra, Nirali Prakashan, Pune.
- Jhingan M.L., Micro Economic Theory, Virinda Publication, Delhi.

# University of Pune S.Y.B.A. Economics Revised Syllabus S-2, Macro Economics From: June 2014

#### PREAMBLE

On account of the growing influence and involvement of the State in economic fields, macroeconomics has become a major area of economic analysis in terms of theoretical, empirical as well as policy-making issues. Macroeconomics has an extensive, substantive as well as methodological content. It deals with the functioning of the economy as a whole, the objective of the course is to familiarize the students the basic concept of Macro Economics and application. Macro economics has an extensive, substantive as well as methodological content. It deals with the functioning of the economy as a whole, including how the economy's total output of goods and services and employment of resources is determined and what causes these totals to fluctuate. The Paper entitled Macroeconomicsl is designed to make an undergraduate student aware of the basic theoretical framework underlying the field of macroeconomics.

#### First Term

Chapter No.	Title of the Chapter	Lectures
1	Introduction 1.1 Meaning, Nature, Scope, Importance and Limitation of Macroeconomics 1.2 Difference between Micro and Macro Economics	08
	National Income  2.1 Concepts: National Income, Gross National Product, Net National Product, Per Capita Income, Disposable Income.  2.2 Importance of National Income.  2.3 Methods of National Income Measurement  2.4 Difficulties in Measurement of National Income  2.5 Circular Flow of National Income	14

3	Theory of Employment 3.1 Say's Law of Market 3.2 Classical Theory of Employment 3.3 Criticism by Keynes on Classical Theory 3.4 Keynesian Theory of Employment	12
4	Consumption and Investment  4.1 Meaning of Consumption Function  4.2 Average and Marginal Propensity to Consume  4.3 Psychological Law of Consumption  4.4 Factors influencing Consumption Function  4.5 Saving- concept & Function  4.6 Investment- Meaning & Types  4.7 Investment Multiplier- Concept and Limitations  4.8 Principle of Acceleration - Concept	14

## Second Term

	10000000000000000000000000000000000000	- Warner
5	Value of Money 5.1 Money- Definition and Functions 5.2 Quantity Theory of Money 5.3 Cash balance approach	12
	Inflation and Deflation:	
6	6.1 Inflation - Meaning and Causes	12
	6.2 Demand Pull and Cost Push Inflation	esometry.
	6.3 Effects of Inflation	
	6.4 Measures to control Inflation	
	6.5 Deflation- Meaning, Causes and Consequences	
06008	Business Cycles	
7	7.1 Meaning and Features of Business Cycle	12
	7.2 Phases of Business Cycle	
	7.3 Causes and Effects of Business Cycle.	
	7.4 Control of Business Cycles- Monetary and Fiscal Controls	

8	Macrocconomic Objectives and Policies 8.1 Macroeconomic Objectives 8.2 Monetary Policy- Meaning and Definitions,	12
	Instruments, Advantages and Limitations 8.3 Fiscal Policy- Meaning and Definitions, Instruments and Advantages	

#### **Basic Reading List**

- Ackey, G (1976) Macro Economics Theory and Policy, Macmillan Publishing Company, New York
- Ahuja H. L. (2002) Macroeconomics Theory and Policy, Chand and Co. Ltd New Delhi.
- D'souza Errol (2008) Macroeconomics: Person Publication, New Delhi.
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- Jingan M.L. (2002) Macro Economic Theory, Vrinda Publication, Delhi
- Vaish M. C. (2002) Macro Economic Theory, Vikas Publishing House, N. Delhi
- Shapiro E (1996) Macro Economic Analysis; Galgotia Publication, New Delhi

## ADDITIONAL READING LIST

- Dillard, D. (1960), The Economics of John Maynard Keynes, Crossby Lockwood and Sons, London.
- Day A.C.L. (1960) Outline of Monetary Economics, Oxford University Press, Oxford
- Higgins, B. (1963), Economic Development: Principles, Problems and Policies, Central Book Depot, Allahbad.
- Keynes, J.M. (1936), The General Theory of Employment, Interest and Money, Macmillan, London.
- Kindleberger, C.P. (1958), Economic Development, McGraw-Hill Book Company, New York.
- Datir, Lomate, Ushir (2012), Sthul Arthashastra, Nirali Prakashan, Pune.
- Lucas, R. (1981), Studies in Business Cycle Theory, MIT Press, Cambridge, Massachusetts.

1.3.1 Institution integrates cross-cutting tues relevant to Gender, Environment and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- T.Y.B.A	3157	Economics G3	social & Indul	growth goex.	Human Deve. lopment Index Karl Marke Theory, Poverty Cfrele		0.
B.A- T.Y.B.A	3158	Economics S3	Paradox	Introd-Industr Trade. SAARC, BRICS EEC, SEZ	Policy,	FTP. India 3 WTO, Team of Torade	Seemy Descrept B
B.A- T.Y.B.A	3159		Principale of Maximum Social Advantages, Gender Budget, Revenue, Variour Tupes Deficits	The Role of Government in Economy, Effects of	Principles of Taxention. Indian Tax Structure, Indian Central	Public fevenu flecal Policy, finance commission	Surme Cont. Deste A.

Dr. O.N. Korre



Principal
Arts & Commerce College,
Khedgaon, Tai-Dinderi, Dist-Nashik

#### Savitribai Phule Pune University

# T.Y. B.A. Economics General Paper III G.3 Economic Development & Planning

(From June 2015)

#### Revised Syllabus

#### PREAMBLE:

The Study of Economic Development has gained importance because of stained interest of the developing countries in uplifting their economic conditions by restructuring their economics to acquire greater diversity, efficiency and equity in Consonance with their priorities. While few success stories can be counted, many have grappled with chronic problems of narrow economic base, inefficiency and low standard of living. For this and other reasons, their have been many approaches to economic development. In recent times, besides hard core economic prescriptions to development, concern hitherto relegated to background, like education, health, sanitation and infrastructural development, have found place of pride in explaining the preference of various economics incorporated in this paper are devoted to the theories of economic development, approaches to economic development, social and institutional aspects of development, constraints on development process, macro economic policies, roll of foreign capital and economic planning etc. in developing countries.

Section I	Lectures
1. Economic Development and Growth	1 may 12 A 12 Company and 12 Company
1.1 Meaning of Economic Development and Growth	10
1.2 Indicators of Economic Growth	
1.3 Indicators of Economic Development	
1.4 Differences between Economic Development & Growth	
2. Developing Countries	S (62)
2.1 Concept- Developed, Developing Countries	14
2.2 Characteristics of Developing Countries	
2.2.1 Economic Characteristics	
2.2.2 Demographic Characteristics	
2.2.3 Technological Characteristics	
2.2.4 Socio - Cultural Characteristics	
2.2.5 Other Characteristics	
3. Constraints on Development Process	
3.1 Vicious Circle of Poverty	12
3.2 Population Explosion	
3.3 Low Productivity of Agriculture	
10 Page 10 Pag	

3.4 Scarcity of Capital	
3.5 Inappropriate Technology	
3.6 Socio- Cultural Constraints	
3.7 Political and Administrative Constraints	
3.8 External Bottleneck	
4. Theories of Economic Development	12
4.1 Classical Theories- Adam Smith, Ricardo & Malthus	
4.2 Karl Mark's Theory of Economic Development	
4.3 Schumpeterian Theory of Economic Development	
Section II	
5. Approaches to Economic Development	10
5.1 Big Push Theory	
5.2 Balanced Growth	
5.3 Imbalanced Growth	
6. Foreign Capital and Development	14
6.1 Meaning & Role of Foreign Capital in Economic Development	
6.2 Problems of Foreign Capital	
6.3 Private Foreign Investment- Types & Role	
6.4 Public Foreign Investment-Types	
6.5 Foreign Aid- Tide and Untied	
7. Macro Economic Policy	12
7.1 Monetary Policy- Objectives, Instruments and Limitations	
7.2 Fiscal Policy- Objectives, Instruments and Limitations	
7.3 Fiscal Policy in Cyclical Fluctuations	
8. Economic Planning	
8.1 Meaning & Definition	
8.2 Need of Planning	
8 3 Objective of Economic Planning- Economic, Social and Political	
8 4 Inclusive Growth Approach & 11 <sup>th</sup> five year plan	
8.5 National Institution for Transforming India Aayog (NITI AYOG)	
Basic Reading List	

- Adelmen, I. (1961) Theories of Economic Growth and Development, Stanford University Press, Stanford.
- Behrman, S. and T.N Srinivrsan, (1995) Handbook of Development Economic, Vol. 1 to 3, Elsevire, Amsterdam,

# Savitribai Phule Pune University

# T.Y. B.A. Economics Special Paper III S.3 International Economics

#### (From June 2015)

## PREAMBLE

#### Revised Syllabus

This course provides the students a thorough understanding and deep knowledge about the basic principles that tend to govern the free flow of trade in goods and services at the global level. The contents of the Paper spread over various modules, lay stress both on theory and applied nature of the subject that have registered rapid changes during the last decade. Besides this, the contents prepare the students to know the impact of free trade and tariffs on the different sectors of the economy as well as at the macro level. The students would also be well trained about the rationale of recent changes in the export import policies of India. This paper has become relatively more relevant from the policy point of view under the present waves of globalization and liberalization both in the North and in the South.

	Section I	No of Lectures
1.1 1.2	International economics- meaning, Scope & Importance Inter-regional and international trade Importance of International Trade	12
2.1 2.2	Theory of absolute cost advantage and comparative cost advantage Heckscher-Ohlin theory Leontief's paradox, Rybczynski theorm, Intra-Industry Trade	12
3.1 3.2	ins from Trade  Measurement of gains, static and dynamic gains  Terms of trade – Importance, types and determinants  Causes of unfavorable terms of trade to developing countries.	12
4.1 4.2	ance of Payments  Balance of trade and Balance of payments- Concepts and compone Equilibrium and disequilibrium in balance of payments; causes and Measures to correct deficit in the balance of payments	
	Section II	
5.1 5.2 5.3	de policy & Exchange Rate Free trade policy - case for and against Protection Policy - case for and against Types of tariffs and quotas Exchange rates-Fixed and flexible	12

6. India's Foreign Trade and Policy	12
6.1 Growth of India's foreign trade	
6.2 Changes in the composition and direction of foreign trade since 2000-2001	
6.3 Foreign Trade policy 2015-2020.	
6.4 India and WTO	
7. Export Promotion measures	12
7.1 Export promotion - Contribution of SEZ	
7.2 Role of multinational corporations in India.	
7.3 FEMA-provisions and impact	
7.4 Convertibility of Indian rupee	
8. Regional and International Co-operation	12
Nature and Functions of-	
8.1 South Asian Association for Regional Co-operation (SAARC)	
8.2 Brazil, Russia, India, China and South Africa (BRICS)	
8.3 European Economic Community (EEC)	
. Community (EEC)	

#### BASIC READING LIST

- Kenan, P.B. (1994), The International Economy, Cambridge University Press, London.
- 2. Kindlberger, C.P. (1973), International Economics, R.D. Irwin, Homewood.
- 3.Krugman, P.R. and M. Obstgeld (1994), International Economics: Theory and Policy, Glenview, Foresman.
- Salvatore, D.L. (1997), International Economics, Prentice-Hall, Upper Saddle River, N.J.
- 5. Sodersten, Bo (1991), International Economics, Macmillan Press Ltd., London.
- 6. International Economics, M.L. Jhingan

#### ADDITIONAL READING LIST

- Bhagwati, J. (Ed.) (1981), International Trade, Selected Readings, Cambridge University Press, Mass.
- Greenaway, D. (1983), International Trade Policy, Macmillan Publishers Ltd., London.
- 3. Joshi V. and I.M.D. Little (1998), India's Economic Reforms, 1999-2001, Oxford University Press, Delhi.
- Panchmukhi, V.R. (1978), Trade Policies of India: A Quantitative Analysis, Concept Publishing Company, New Delhi.
- Patel, S.J. (1995), Indian Economy Towards the 21st Century, University Press Ltd., India.
- 6. Misra and Puri, Indian Economy, Himalaya Publishing House
- 7. Dangat Nilesh (2015), 'International Economics' Success Publication, Pune.
- 8. Gite T.G. (2015), 'International Economics' (Marathi Edition), Success Publication, Pune.

#### Savitribai Phule Pune University

### T.Y. B.A. Economics Special Paper IV S 4. Public Finance

## (From June 2015) Revised Syllabus

#### PREAMBLE

Role and functions of the Government in an economy has been changing with the Passas of time. The term 'Public Finance' has traditionally been applied to the package of those policies and operations which involve the use of tax and expenditure measures while

distribution of Income, etc. There are vast array of fiscal in	
expenditure programs budgetary procedures, stabilization instrumen	
government, etc., which Raise a spectrum of issues arising from	the operation of these
institutions. Further, the existence of externalities, concern for adjust	stment in the distribution
of income and wealth, etc. require political processes for their solu	
combines individual freedom and justice.	ation in williams
CONTRACTOR	NT PT
Section I	No of Lectures
1 Public Finance	10
1.1The role of Government in an economy	
1.2 Meaning, Nature, Scope and Importance of Public Finance	
1.3 Private Finance and Public Finance	
1.4 Principle of Maximum Social Advantage- Dr. Dalton	
2. Public Expanditure	12
Public Expenditure     1.1 Meaning and Principle of Public Expenditure	**************************************
2.2 Classification of Public Expenditure	
2.3 Trends of Public Expenditure in India.	
2.4 Causes of increase in Public Expenditure	
2.5 Effects of Public Expenditure	
2.5 Effects of Fubile Experiance	
3. Public Revenue	14
3.1 Sources of Public Revenue	
3.2 Meaning and Objectives of Taxation	
2.2 Principles of taxation- Benefit approach. Ability to pay	
2.4 Concents- Impact of Tax, incidence of Tax, Shifting of Tax and	d Taxable Capacity
3.5 Indian Tax Structure- Direct and Indirect tax, Progressive, pro	portional and Regressive
3.5 Ilidian Tax Shartan	4 (20)
. Public Debt	12
4.1 Meaning and types of Public Debt	
4.1 Meaning and types of a determined Public Debt	
4.3 Effects of Public Debt	
4.5 Elicots of Fuolio Deec	

4.4 Methods of repayment

#### Section II

5. Budget		12
5.1 Meaning nature and objectives of Budget		
5.2 Types of Budget – Revenue, Capital, Surplus, Deficit and Balan	ice Budget	
5.3 Preparation of Indian Central Budget		
5.4 Gender Budget		
6. Deficit Financing		12
6.1 Meaning, Objectives		
6.2 Need, Process and Causes		
6.3 Trends in India Deficit finance since 2001		
6.4 Effects of Deficit Financing		
7. Centre-State Financial Relationship		12
7.1 Constitutional Provisions		
7.2 Role and Working of finance Commission		
7.3 Recommendation of 13th and 14th finance Commission		
7.4 Centre- State Conflict		
8. Fiscal Policy		12
8.1 Meaning, Role and Objectives of Fiscal Policy		
8.2 Review of Indian Fiscal Policy since 2001		
8.3 Fiscal Policy in developing economy		
8.4 Limitations of Fiscal policy		
and a service of a		

#### BACIC READING LIST

- 1. Jha R., (1998) Modern Public Economics, Routledge London
- Bhargavre P.K., (1984) some Aspects of Indian Public Finance, Uppal Publishing House New Delhi.
- 3. Government of India (1985) Long Term Fiscal Policy, New Delhi.
- 4. Government of India (1992) Reports of the tax Reforms committee- interim and Final, (chairman: Raja J. Chelliah).
- Srivastava, D.K., (Ed) (2000) Fiscal Federalism in India, Har-Anand Publication, Ltd. New Delhi.
- Datt R., (2001), second Generation Economics Reforms in India, Deep and Deep Publications, New Delhi
- 7. Bhatia H.L. (1984) Public Finance, Vikas Publishing House Pvt.Ltd. New Delhi

#### ADDITIONAL READING LIST:-

- Musgrave and Musgrave, (1989) Public Finance in Theory and Practice Mc Graw- Hill International Edition
- 2. Tyagi B.P., (1992-93), Public Finance, jai Prakash Nath Co. Meerat, U.P.
- 3. Datta / Sundaram (2009), Indian Economy S.Chand And Co. Ltd New Delhi.
- 4. Rasal Rajendra (2015), 'Public Finance' (Marathi Edition), Success Publication, Pune

## **MARATHI**

1.3.1 Institution integrates cross-cutting sues relevant to Gender, Environment and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- S.Y.B.A	2027		थापित्रीबाई पुर्छ थाँच्या भाभपरित्रपर रिञ्चातून स्त्री- पुरुष समानतेन्ना संदेश दिखा जातोः	-	डॉ. खाबासाह्य भौनेत्रक्र याच्या चित्रक्रियापूर्व चार्याजिङ भाषिकरी माजवत वंशुता शाविषयी संदेश दिखा जातो.	स्वर्ष प्रकरणीन्या भाष्ट्रासानून - अण्टिमत्त्व विकासान्यी कोजाट्ये प्राप्ती होतात्	भा . डॉ . <del>शे</del> बास व्याखाद
B.A- S.Y.B.A	2028		'प्रकाशनाटा' सा स्थातम्बादिवानु भारतासी जिपाला पुरुष भी स्तुमानते नीस्थाहिती होनी	_	'रारंगढांग' था कार्बरीनून मान्वता, बंधुता धर्म जिथ्पेक्षता बा मोस्टीची स्रेमा मिछतो .	_ ;	माः झं सेकास साखाक
B.A- S.Y.B.A	2029	-	मराही वाङ्ग्रयाच्या इतिहासात्म प्रकेबन कार व साहि विक्वांचा ज्ञिवादी दृष्टीकोन व्यक्त द्वालाखाह.		क्या, कविता, नाख काँदवारी रू. साहित्य प्रकारामून संवेदन शित्पता ठ्यून हेले मानवतावारी रूटीको ठ्युन होते		भा. अवाम शहे





#### ३. पाठ्यपुस्तक

तास: २४

गण ३०

## जीवनवेध

संपादक : प्रा. डॉ.स्नेहल तावरे

🖊 प्रा. डॉ.शिरीष लांडगे 🏸

## द्वितीय सत्र

एकूणतासः ४८

गुण: ६०

१) व्यावहारिक मराठी

तास: १२

गुण १५

१ सारांश लेखन

4

२ पारिभाषिक संज्ञा

20

२) 'आत्मचरित्र' या साहित्यप्रकाराची तात्त्विक मीमांसा 🌶

तास: १२

2

गुण १५

१ आः चरित्र : संकल्पना

आत्मचरित्र व आत्मकथन : साम्य-भेद

३ आत्मचरित्र : साहित्यप्रकाराची वाटचाल

३) पाठ्यपुस्तक

तास: २४

गुण ३०

# माझी जडणघडण

संपादक: प्रा.डॉ. स्नेहल तावरे

प्राचार्य डॉ. उज्ज्वला देवरे

University Of Pune, S. Y. B. A. Marathi Syllabus (From 2014)

3

# द्वितीय वर्ष कला (S. Y. B. A.)

## पहिले सन्न विषयाचे नाव

# आधुनिक मराठी साहित्य : प्रकाशवाटा [DSE 1 A (3)]

# अभ्यासक्रमाची उद्दिष्टे :

- १. आत्मचरित्र या साहित्यप्रकाराचे स्वरूप, संकल्पना समजावून घेणे.
- २. आत्मच्रित्र या साहित्यप्रकाराच्या प्रेरणा आणि वाटचाल यांची ओळख करून घेणे.
- लित ग्धातील अन्य साहित्यप्रकारांच्या तुलनेत आत्मचिरत्राचे वेगळेपण समजावून घेणे.
- ४. नेमलेल्या या आत्मचरित्राचे आकलन, आस्वाद आणि विश्लेषण करणे.

घटक	तपशील	श्रेयांक	तासिका
8	आत्मचरित्र : संकल्पना, स्वरूप; प्रेरणा आणि वाटचाल लिति गद्यातील अन्य साहित्यप्रकारांच्या तुलनेत आत्मचरित्राचे वेगळेपण	१	१५
7	अभ्यासपुस्तक प्रकाशवाटा - डॉ. प्रकाश आमटे समकालीन प्रकाशन, पुणे	7	30

#### संदर्भ ग्रंथ:

- १. चरित्र आत्मचरित्र, अ. म. जोशी
- २. चरित्र आत्मचरित्र, सदा कऱ्हाडे
- ३. आत्मचरित्र मीमांसा, आनंद यादव
- ४. मराठीतील आत्मचरित्रपर लेखन, ऊषा हस्तक
- ५. मराठी ताङ्मय कोश, खंड ४, संपादक, विजया राजाध्यक्ष
- ६. आत्मर्चा त्र, मराठी विश्वकोश, खंड २
- ७. २० व्या शतकातील मराठी आत्मचरित्र,उषा हस्तक

## द्वितीय वर्ष कला (S. Y. B. A.)

## नियमित अभ्यासक्रम पहिले सत्र विषयाचे नाव

# भाषिक कौशल्यविकास आणि आधुनिक मराठी साहित्यप्रकार : कादंबरी [CC – 1 C (3)]

## अभ्यासक्रमाची उद्दिष्टे :

- १. कादंबरी या साहित्यप्रकाराचे स्वरूप, घटक, प्रकार आणि वाटचाल समजून घेणे.
- नेमेलेल्या कादंबरीचे आकलन, आस्वाद आणि विश्लेषण करणे.
- भाषिक कौशल्यविकास करणे.

घटक		तपशील	श्रेयांक	तासिका
१	अ	<ul> <li>१ संगणक आणि मोबाईलवर युनिकोडमधून मराठी मुद्रण.</li> <li>२ कळफलक प्रकार : इनस्क्रिप्ट, फोनेटिक</li> <li>३ मराठी टंकलेखन आणि युनिकोडचा वापर : गुगल इनपुट, मायक्रोसॉफ्ट इनपुट व इतर साधने</li> </ul>	१	१५
	ब	१ कादंबरी : स्वरूप आणि घटक २ कादंबरी : प्रकार आणि वाटचाल		
2		अभ्यासपुस्तक रारंग ढांग — प्रभाकर पेंढारकर मौज प्रकाशन गृह, मुंबई	2	₹0

#### संदर्भ ग्रंथ:

- १. साहित्र अध्यापन आणि प्रकार, संपादक श्री. पु. भागवत आणि इतर.
- २. आधुनिक मराठी वाङ्मयाचा इतिहास, खंड ४, ५, ६, संपादक रा. श्री. जोग.
- ३. आधुनिक मराठी वाङ्मयाचा इतिहास, अ. ना. देशपांडे
- ४. मराठी कादंबरी : समाजशास्त्रीय समीक्षा, डॉ. रवींद्र ठाकूर
- ५. मराठी कादंबरीतील प्रादेशिकता, डॉ. भास्कर शेळके
- ६. मराठी ग्रामीण कादंबरी, डॉ. रवींद्र ठाकूर
- ७. मराठी कादंबरीचे पहिले शतक, कुसुमावती देशपांडे
- ८. कादंबरी आणि मराठी कादंबरी, उषा हस्तक
- ९. मराठी कादंबरी आस्वादयात्रा, संपादक विजया राजाध्यक्ष
- १०. मराठी कादंबरी : तंत्र आणि विकास, प्रा. वा. बापट, ना. वा. गोडबोले
- ११. मराठी प्रादेशिक कादंबरी : तंत्र आणि स्वरूप, डॉ. मदन कुलकर्णी
- १२. मराठी कादंबरी : चिंतन आणि समीक्षा, डॉ. चंद्रकांत बांदिवडेकर
- १३. कादंबरी : सार आणि विस्तार, डॉ. महेंद्र कदम

- र या कालखंडातील साहित्य निर्मिती मागील प्रेरणा आणि प्रवृत्ती.
- या कालखंडातील निबंध, किवता, कथा, कादंबरी, नाटक, चरित्र, आत्मचरित्र या निवडक वाङ्मयप्रकारांचा स्थूल आढावा.

## द्वितीय सत्र

# अर्वाचीन मराठी वाङ्मयाचा इतिहास (इ. स. १९२१ ते १९६०)

एकूणतासः ४८

सत्रांत परीक्षा गुणः ६०

१) कालखंड : इ.स. १९२१ ते १९४५

तास: १२

गुण ३०

- १ या कालखंडातील सामाजिक, धार्मिक, राजकीय, सांस्कृतिक आणि वाङ्मयीन पार्श्वभूमी.
- २ या कालखंडातील साहित्यनिर्मिती मागील प्रेरणा आणि प्रवृत्ती.
- या कालखंडातील निबंध, कविता, कथा, कादंबरी, नाटक, चरित्र, आत्मचरित्र, लिलतगद्य इ. या निवडक वाङ्मयप्रकारांचा स्थूल आढावा.

२) कालखंड : इ.स. १९४६ ते १९६०

तास: १२

गुण ३०

- १ या कालखंडातील सामाजिक, धार्मिक, राजकीय, सांस्कृतिक आणि वाङ्मयीन पार्श्वभूमी.
- २ या काल खंडातील साहित्य निर्मिती मागील प्रेरणा आणि प्रवृत्ती.
- या कालखंडातील निबंध, किवता, कथा, कादंबरी, नाटक, चरित्र, आत्मचरित्र, लिलतगद्य इ. या निवडक वाङ्मयप्रकारांचा स्थूल आढावा.

## संदर्भ ग्रंथ

- १ मराठी वाङ्मयाचा इतिहास खंड ४,५,६, म.सा.प. पुणे.
- २ अर्वाचीं मराठी गद्याची पूर्वपीठिका- गं.बा. सरदार
- ३ महाराष्ट्र जीवन खंड १ व खंड २ गं. बा. सरदार

University Of Pune, S. Y. B. A. Marathi Syllabus (From 2014)

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1.3.1 Institution integrates cross-cutting sues relevant to Gender, Environment and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- T.Y.B.A	3027	Marathi G3			आषा प्रेम.	ग्देशाविदेश शानुष्णं प्रश्वेरजाय संधी स्याप्तिमत्य निणस ग्रेंड प्रशिद्यणान्ज मृत्यपत्रात संख्या मृत्यपत्रात संख्या मृत्यपत्र स्पैद्या	1
B.A- T.Y.B.A	3028	Marathi S3	स्ताहिसाची सामाजिङ्गता था प्राक्तरप्रामुन, ब मार्क्स व तेन योज्या विद्याली स्त्री-फूलप क्लिंग वर्ज थांची माहिती	_	सामाजिक जांधिङकी, सम्बद्धती, परंपरा, सम्बद्धती, परंपरा, सम्बद्धा था, माजगी मूह्याँचा जिचाल क्षेत्रों।		प्रा-डॉ- केलस व्यक्तार
B.A- T.Y.B.A	3029	Marathi S4	भाषेतील लिंग्रजव जानीव निर्माण होते.	<del>चि</del> ) –	क्रामाधिक नाण विस्तानाव्योर नाणि ब्लानाव्योर नाणि ब्लान्से तैष्ट रूपण्ट होत् व सामाधिक उनलाखा विमाण हे	-	क्रीराको ह प्राप्त क्षुद्राम बाढे



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Khedgaon, Tal-Dindori, Dist-Nashik

#### घटक क - निबंधसंग्रह

गुण — ३० तासिका — २४

'विचारधारा' — संपा— डॉ. स्नेहल तावरे डॉ. भास्कर शेळके

तृतीय वर्ष कला (T.Y.B.A)

मराठी (सामान्यस्तर पेपर - ३)

## द्वितीय सत्र

एकूण तासिका- ४८

## घटक अ — प्रवासवर्णन : तात्विक विवेचन

गुण - १५

तासिका - १२

- ० प्रवासवर्णन या साहित्यप्रकाराचे स्वरूप व व्याख्या
- इतर साहित्यप्रकारांच्या तुलनेत प्रवासवर्णनाचे वेगळेपण
- ० प्रवासवर्णन या साहित्य प्रकारामागील प्रेरणा व प्रयोजने

घटक ब - प्रवासवर्णन साहित्यप्रकाराची वैशिष्टये, व्याप्ती आणि वाटचाल

गुण - १५

तासिका - १२

घटक क - प्रवासवर्णनसंग्रह

गुण - ३०

तासिका - २४

'देशविदेश' — संपा— डॉ. स्नेहल तावरे डॉ. अशोक शिंदे डॉ. अरुण कोळेकर

T.Y.B.A - MARATHI - Syllabi 2015 पासून

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२) शैशववृत्ती ३) अनुभव समृद्धी ४) विद्वत्ता ५)लेखकाचा जीवनविपयक दृष्टिकोण. ६) लेखकाचा साहित्यविषयक दृष्टिकोण.

## ४. साहित्याची भाषा:-

- १) व्यवहारभाषा, शास्त्रीय साहित्याची भाषा व साहित्याची भाषा यांच्यातील भेद.
- २) शब्दार्थांचा वक्रव्यापार
- ३) भाषेचे नादरूप
- ४) अलंकार
- ५) रूपक
- ६) प्रतिमा
- ७) प्रतीक
- ८) प्राक्कथा
- ९) शैली विचार १) लेखक तशी शैली २) आशय तशी शैली ३) साहित्यप्रकार तशी शैली.

### द्वितीय सत्र

एकूण तासिका- ४८

## ५. साहित्याचा आस्वाद:-

- १) आस्वाद म्हणजे काय ?
- २) आस्वाद प्रक्रिया
- ३) आस्वादकाला आवश्यक असणारे गुण
- ४) आस्वादातील अडथळे

## ६. साहित्याची सामाजिकता:-

- १) साहित्य आणि समाज यांचे परस्परसंबंध
- २) लेखकाची सामाजिकता

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- ३) भाषेची सामाजिकता
- ४) कलात्मक अनुभवातील सामाजिकता
- ५) वाचकाची सामाजिकता
- ६) साहित्यातील सामाजिकतेला वैश्विक रूप प्राप्त होते काय?
- ७) बांधीलकीची संकल्पना व साहित्यिकाची बांधीलकी.

### ७. साहित्यिक अभिरुची

- १) अभिरुची म्हणजे काय?
- २) अभिरुची आणि सौदर्यदृष्टी.
- ३) अभिरुची आणि औचित्य.
- ४) अभिरुची भिन्नतेची कारणे.
- ५) अभिरुची नियत करणारे घटक सांस्कृतिक पर्यावरण, आर्थिक पर्यावरण, वाङ्मयीन पर्यावरण.

### ८. साहित्यप्रकाराची संकल्पना:-

- १) साहित्याच्या वर्गीकरणाची शक्याशक्यता
- २) साहित्याच्या वर्गीकरणाची आवश्यकता
- ३) साहित्याच्या वर्गीकरणाची तत्त्वे— माध्यमभिन्नता, प्रस्तुतीकरणाची पद्धती,
   प्रस्तुतीकर्त्यांचा दृष्टिकोण व प्रस्तुतीकरणाचा काळ
- ४) साहित्याचे ठळक प्रकार कथा, कादंबरी, काव्य, नाटक.

### संदर्भ साहित्य

- १) साहित्यविचार डॉ. अ. वा कुलकर्णी
- २) साहित्यवि गर (संपा.) डॉ. द.दि.पुंडे, डॉ.स्नेहल तावरे
- ३) काव्यशास्त्र प्रदीप डॉ. स.रा.गाडगीळ
- ४) वाङ्मयीन शैली आणि तंत्र म.द.हातकणंगलेकर,
- ५) साहित्यविचार भालचंद्र खांडेकर

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### द्वितीय सत्र

### एकूण तासिका- ४८

- ५. **वाक्य**विचार वाक्यविन्यास संकल्पना आणि मराठीतील वाक्यविन्यास व्यवस्था, वाक्याचे घटक
- ६. अर्थिविचार अर्थिविन्यास व मराठीतील त्याचे स्वरूप, अर्थ ही संकल्पना, अर्थाचे विविध प्रकार
- ७. ऐतिहासिक भाषाभ्यासपध्दती सर विल्यम जोन्स यांचा सिद्धांत ऐतिहासिक भाषाविज्ञानाचे स्वरूप कार्य, भाषाकुलाची संकल्पना भाषांचे वर्गीकरण जगातील प्रमुख भाषाकुले इंडो युरोपियन भाषाकुल आर्य भाषाकुल व मराठी भाषा होर्न्ले यांचा अंतर् बहिर् वर्तुळ सिध्दांत.
- ८. मराठी भाषेची उत्पत्ती :— मराठी भाषेची उत्पत्ती व त्यासंबंधीची साधने मराठी भाषेच्या उत्पत्ती संबंधी विविध सिध्दांत वैद्य—गुणे वाद, मराठीचे कालिक भेद

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### POLITICAL SCIENCE

1.3.1 Institution integrates cross-cutting sues relevant to Gender, Environment and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- S.Y.B.A	2167	Political Science G2	Unit-5 Liberty and Equality * Equality of Opportunity	Unit-8 Globalisation :-Nature and Impact	Unit-4 Right and Tustice :meaning natur Typez dimension	Unit-3 Power & Authority Indure, Impo	Prof Y.B. Gaend
B.A- S.Y.B.A	2168	Political Science S1	Unit -1 Plato Sviews on Justice & communism	Unit -8 Rousseau ayriew on Human nature b) Social contract		Unit-4 J.S. mill Views on representive Governmenta state	Fohus CRD. Deshmujuj
B.A- S.Y.B.A	2169	Political Science S2	6) Political Participation I-meaning ratur level, agency of Recruitment	Unit-4 Political Sociali- esation Process	Unit-2 Intellectual foundation of Political Sociology almost byweld	Culture	Prof 7.B. Gazud

(Prof 7.B. Gazud)

KHEOONOH KASHWAY

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Tal. Dindori, Dist. Nashik

### **University of Pune**

### S.Y.B.A Political Science

G-2 General Paper

### POLITICAL THEORY& CONCEPTS

(80-20 Pattern to be implemented from 2014-2015)

### Course Objectives:

This is an introductory paper to the concepts, ideas and theories in political theory. It seeks to explain the evolution and usage of these concepts, ideas and theories with reference to individual thinkers both historically and analytically. The different ideological standpoints with regard to various concepts and theories are to be critically explained with the purpose of highlighting the differences in their perspectives and in order to understand their continuity and change. Furthermore there is a need to emphasize the continuing relevance of these concepts today and explain how an idea and theory of yesteryears gains prominence in contemporary political theory.

### Term-I

### Unit: 1 - Introducing Political Theory

- a) Definitions, Nature &Scope
- b) Traditions of Political Theory: Liberal & Conservative

#### Unit: 2 - State

- a) Definitions Meaning and Elements
- b) Perspectives on State (Liberal, Marxist)

### Unit: 3 - Power & Authority (Professional Ethics)

- a) Conceptions of Power, Power as Exploitation, Authority, Hegemony, Foucault on Power
- b) Authority: Meaning, Nature & its forms

### Unit-4 - Right and Justice (Human Values)

- a) Meaning, Nature & Kinds of Rights
- b) Dimensions of Justice (Social, Economic Political)

### Term-II

### Unit: 5 - Liberty and Equality (Gender)

- a) Liberty: Meaning, Nature, Classification: Negative & Positive Liberty
- b) Equality: Meaning, Nature, Types of Equality: Equality OF Opportunity; political Equality, Affirmative Action

### Unit: 6 - Democracy

- a) The Concept of Democracy, Direct Participatory & Liberal Democracy
- b) Perspectives on Democracy, Merits and demerits

### Unit: 7 - Sovereignty

a)Meaning & Characteristics of sovereignty b)Theory of Popular Sovereignty

Unit 8: Globalisation (Environment & Sustainability)

a) Definition, Meaning
b) Impact of Globalisation

### Readings:

Lodhi Kaniz Fatema, Political Theory

Chavan Shankar Political Theory, Pratima Prakshan, Pune.

Benke Suvarna, Rajkiya Siddhant, Prashant Publication, Jalgaon

Bhargava Rajeev & Ashok Acharya (eds), Political Theory: An Introduction. Pearson Longman, 2008. (English Medium)

Bhargava Rajeev & Ashok Acharya (eds), Political Theory: An Introduction. Pearson Longman, 2008. (Marathi Medium)

Gauba O.P, An Introduction to Political Theory, New Delhi, Macmillan, 1981.

Sir E. Barker, Principles of Social and Political Theory, Calcutta, Oxford University Press, 1976.

N. P. Barry, Introduction to Modern Political Theory, London, Macmillan, 1995.

S. Benhabib and D. Cornell, Feminism as Critique, Cambridge, Polity Press, 1987. Political Science 7

S. I. Benn and R. S. Peters, Social Principles and the Democratic State, London, George & Allen, 1959. A. Brecht, Political Theory: The Foundations of Twentieth Century Political Thought, Bombay, The Times of India Press, 1965. M. Carnoy, The State and Political Theory, Princeton NJ, Princeton University Press, 1984.

### University of Pune

### S.Y.B.A Political Science

### Special Paper-I

### WESTERN POLITICAL THOUGHT

(80-20 Pattern to be implemented from 2014-2015)

### Course Objectives:

This paper studies the classical tradition in political theory from Plato to Marx with the view to understand how the great Masters explained and analyzed political events and problems of their time and prescribed solutions. The texts are to be interpreted both in the historical and philosophical perspectives to understand the universality of the enterprise of political theorizing. The limitations of the classical tradition, namely its neglect of women's concerns and issues and the non-European world are critically examined. The legacy of the thinkers is explained with the view to establish the continuity and change within the Western political tradition.

Term-I Weight	age
Unit: 1 - Plato (Gender) (Human Values)  a) Ideal State & Philosopher King	12
b) Views on Education c) Views on Justice & Communism Unit: 2 - Aristotle (Human Values)	12
a) Views on State b) Views on Property, Views on Slavery c) Views on Revolution Unit: 3 - Machiavelli	12
a) Views on Human Nature b) Views on Religion & Morality c) Theory of Statecraft Unit: 4 - J.S.Mil (Human Values) (Professional a) Views on Utilitarianism b) Views on Liberty	Ethics)12
c) Views on Representative Government & State  Term-II  Unit: 5 - Karl Marx  a) Historical Materialism	12
b) Theory of Class & Struggle c) Theory of State & Revolution  Unit: 6 - Hobbes a) State of Nature b) Views on Human Nature	12
c) Theory of Social Contract	

Unit: 7 - John Locke

a) Theory of Social Contract
b) Views on natural Rights
c) Views on civil society & State

Unit: 8 - Rousseau (Environment & Sustainability)

a) State of Nature & Views on Human Nature
b) Theory of General Will

### Readings:

Shefali Jha, Western Political Thought from Plato to Marx, Pearson, 2012 Biran R. N., Western Political Thought from Socrates to the Age of Ideology, Pearson 2008.

Garde D.K, 1977, Western Political Thought, Rane Pub.Pune (Marathi Book). Sakalkar E. & Ashok Jain, 1990, Western Political Thought, Sheth Pub.Pune

(Marathi Book).

c) Theory of Social Contract

Deo Vijay, Sharad Gosavi & Sanjoyt Apte, 2012, Western Political Thought, Diamond Pub. Pune (Marathi Book)

A. Ashcraft, Revolutionary Politics and Locke's Two Treatises of Government, London, Allen and Unwin, 1986.

A. Avineri, The Social and Political Thought of K. Marx, New Delhi, S. Chand and Co., 1979.

, The Politics of Aristotle, translated with introduction, notes and appendix, Oxford, Oxford University Press, 1995.

K. C. Brown (ed.), Hobbes' Studies, Cambridge Massachusetts, Harvard University Press, 1965.

F. Chabod, Machiavelli and the Renaissance, translated by D. Moore, New York, Harper and Row, 1958.

A. Cobban, Rousseau and the Modern State, London, Unwin University Books, 1964.

J. Coleman, A History of Political Thought: From Ancient Greece to Early Christianity, London, Blackwell, 2000.

L. Colletti, From Rousseau to Lenin: Studies in Ideology and Society, translated by

D. Germino, Modern Western Political Thought: Machiavelli to Marx, Chicago, University of Chicago Press, 1972.

G. Klosko, The Development of Plato's Thought, London, Methuen, 1986.

H. J. Laski, Political Thought from Locke to Bentham, Oxford, Oxford University Press, 1920.

P. Laslett, John Locke's Two Treatises of Government, Cambridge, Cambridge University Press, 1960.

R. B. Levinson, In Defense of Plato, Cambridge Massachusetts, Harvard University Press, 1953.

D. McLellan, Karl Marx: The First 100 Years, London, Fontana, 1983.

K. R. Minogue, Hobbes' Leviathan, New York, Everyman's Library 1977.S. Mukherjee and S. Ramaswamy, A History of Political Thought: Plato to Marx,

New Delhi, Prentice Hall, 1999.

R. G. Mulgan, Aristotle's Political Theory: An Introduction for Students of Political Theory, Oxford, The Clarendon Press, 1977.

M. Oakeshott, Hobbes on Civil Association, Oxford, Basil Blackwell, 1975.

#### University of Pune

#### S.Y.B.A Political Science

#### Special Paper-II

### POLITICAL SOCIOLOGY

(80-20 Pattern to be implemented from 2014-2015)

#### Section I

- 1. Definition, Nature and Scope of Political Sociology
- (Human Values) 2. Intellectual Foundation of Political Sociology
  - a) Marx b) Max Weber c) Behavioral Approach
- 3. Political Culture (Professional Ethics)
  - a) Meaning and Nature
  - b) Types of Political Culture
- & sustainability) 4. Political Socialization (Environment
  - a) Process and Agencies of Socialization

#### Section II

- 5. Political Ideology
  - a) Meaning and Nature
- 6. Political Participation (Gender)
  - a) Meaning and Nature
  - b) Levels of Participation
  - c) Agencies of Recruitment
- 7. Legitimacy and Influence
  - a) Meaning and Nature
  - b) Types
- 8. Political Change, Political Development.
  - a. Meaning and Nature
  - b. Types of Political Change
  - c) Concept of Political Development

#### Readings

- 1. Awari Vilas, Devare Suresh Adhunik Rajakiya Vishleshan, Dimond pune.
- Chavan Shankar Rajkiya Tatvapranali, Pratima Pub. Pune.
- 3. Rush M. and P. Althof: An Introduction to Poitical Sociology, Flecher, London.
- 4. Varma S. P.: Modern Political Theory, Vikas Publication, New Delhi.
- 5. Bottomere T. B.: Political Sociology, B1 Publication, Bombay.

1.3.1 Institution integrates cross-cutting in flues relevant to Gender, Environment and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- T.Y.B.A	3167	Political Science G3	Unit-8 Feminism:— meaning, nature Scope, type relevence	1 000	violence view ofdevelopment	Unit -2 Nationalism :-meaning nature.scape elements etc.	Gaend.
B.A- T.Y.B.A	3168	Political Science S3	_	4)Geverance!- E-governance Good Governence	5) Burealizact People orient	5) Byreaucae Lygovernence Goal goverence	Prof 7.B. Gaend
B.A- T.Y.B.A	3169	Political Science S4	Unit-85 Issues in Int. Politics Lyman Rights	Unit-7) Disarme 5) security. nt 8) Issue in Int. Blitics L Terrorla	DInt Politics a) Theory of Ideolism	3) Power 6) Diplomact =meaning.	

(Boof 7.B. Gazud)

KHEDGAON CHOORI CHOORI

Principal
Arts & Commerce College, Khedgaon,
Tal. Dindori, Dist. Nashik

### SYLLABUS FOR TYBA POLITICAL SCIENCE (G-3)

#### POLITICAL IDEALOGIES

Course	Rational	In
Course	ranona	æ:

This paper studies the role of different political ideologies and their impact in politics. Each ideology is critically studied in its historical context. In course of its evolution and development, the different streams and subtle nuances within each ideology, the changes and continuities in its doctrine and its relevance to contemporary times are highlighted. The close link between an idea and its actual realization in public policy needs to be explained as well. The philosophical basis of the ideologies is emphasized with special emphasis on key thinkers and their theoretical formulations. The legacy of all the major ideologies is to be critically assessed.

### SECTION-I

<u>UNIT-I</u> : - Ideolo	gy	08
a)	Origin, Meaning, Definition	
	Nature and Scope	
	to the second se	
UNIT-II: - Natio	nalism (Professional Ethics)	14
	Meaning, Definitions and Elements	-
	Progressive and Reactionary	
	Internationalism	
TINION TO		
	ocratic Socialism	14
	Meaning, Nature and Features	
	Achievements and Limitations	
c)	Types: Febianism, Syndicalism, Guild Socialism	
UNIT-IV: - Fasci	ism	12
a)	Factors responsible for the rise of Fascism	14
	Principles	
c)	Corporate State	
SECTION-II		
	ism (Environment & sustainability) Historical Materialism Theory of Surplus Value	12
	Marxian State	
UNIT-VI: - Phulo	e-Ambekarism	12
a)	Equality	14
b)	Religion	
c)	Democracy	

UNIT-VII: - Gandhism (Hyman Values)

a) Truth and Non-Violenceb) Theory of Satyagraha

c) Gram Swaraj

UNIT-VIII: Feminism (Gender)

12

a) Meaning and Nature

b) Liberal Feminism

c) Feminism in India: Caste, Patriarchy, Women's Representation

### Readings:

D. Bell, The End of Ideology, New York, The Free Press, 1960.

R. N. Berki, Socialism, London, John Dent and Sons, 1975.

Sir I. Berlin, "Nationalism: Past Neglect and Present Power" in H. Hardy (ed.) Against the Current, Oxford, Oxford University Press, 1981.

J. Bondurant, Conquest of Violence: the Gandhian Philosophy of Conflict, Berkeley, University of California Press, 1965.

R. M. Christenson, et al., Ideologies and Modern Politics, London, Thomas Nelson and Sons, 1971.

P. Gay, The Dilemma of Democratic Socialism: Eduard Bernstein's challenge to Marx, New York, Columbia University Press, 1952.

E. Gellner, Nations and Nationalism, Oxford, Blackwell, 1983. Political Science 76 J. Gray, Liberalism, Minneapolis, University of Minnesota Press, 1986.

J. Gray, Liberalisms: Essays in Political Philosophy, London, Rout ledge, 1989.

D. Ingersoll and R.K. Mathews, The Philosophic Roots of Modern Ideologies: Liberalism, Communism and Fascism, Englewood Cliffs NJ, Prentice Hall, 1991.

R. N. Iyer, The Moral and Political Thought of Mahatma Gandhi, New York, Oxford University Press, 1973.

M. Kitchen, Fascism, London, Dent, 1979.

D. J. Manning, Liberalism, London, John Dent and Sons, 1976.

H. C. Mansfield, The Spirit of Liberalism, Cambridge, Harvard University Press, Political Science 77

D. McLellan, Marxism after Marx, London, Macmillan, 1975.

———, On Nationality, Oxford, The Clarendon Press, 1995.

Dr. Lodhi Kaniz Fatma Niyaz Ahmed, Modern Political Ideologies, Success Publication, Pune, 2015.

Dr. Benke Suvarna, Political Theory (Marathi), Peasant Publication, Jalgaon, 2014.

Dr. Chavan Shankar, Modern Political Ideology (Marathi), Pratima Prakashan, Pune.

Dr. Devare P.D., & Dr. D.S. Nikumbh, Modern Political Ideologies (Marathi), Prashant Publication, Jalgaon, 2008.

Dr. Date Sunil & Dr. Dhobale Ramesh, Political Ideologies (Marathi), Vidya Book Publishers, Aurangabad, 2009.

Dr. Rathi Shubhangi, Modern Political Ideologies (Marathi), Atharva Publication, Jalgaon, 2014. Kulkarni A.N., Modern Political Ideologies, Vidya Prakashann Nagpur, 2014

OR

### SYLLABUS FOR TYBA POLITICAL SCIENCE (S-3)

### PUBLIC ADMINISTRAION

#### Course Rationale:

This paper is an introductory course in Public Administration. The essence of Public Administration lies in its effectiveness in translating the governing philosophy into programmes, policies and activities and making it a part of community living. The paper covers personnel public administration in its historical context thereby proceeding to highlight several of its categories, which have developed administrative salience and capabilities to deal with the process of change. The recent developments and particularly the emergence of New Public Administrations are incorporated within the larger paradigm of democratic legitimacy. The importance of legislative and judicial control over administration is also highlighted

### SECTION-I

-

### 12 UNIT-I: - Public Administration a) Meaning b) Nature c) Scope and Significance 12 UNIT-II: - New Public Administration a) Evolution b) Salient Features Goals c) 12 UNIT III:- Approaches to Public Administration. a) Traditional Approach b) Behavioral Approach c) System Approach UNIT-IV: - Governance (Environment & sustainability) a) Idea of Good Governance (Rofessional Ethics) 12 b) E-Governance c) Public Private Partnership SECTION-II UNIT-V:- Bureaucracy (Hyman Values) (Professional Etnics) 12 a) Meaning and Definitions b) Administrative Reforms **UNIT-VI: - Personnel Administration** 12 a) Recruitment b) Training c) Promotion UNIT-VII: - Budget 12

6

a) Meaning and typesb) Budgetary Process in India

### SYLLABUS FOR TYBA POLITICAL SCIENCE (S-4)

### INTERNATIONAL POLITICS

### Course Rationale:

This paper deals with concepts and dimensions of international relations and makes an analysis of different theories highlighting the major debates and differences within the different theoretical paradigms. The dominant theories of power and the question of equity and justice, the different aspects of balance of power leading to the present situation of a unipolar world are included. It highlights various aspects of conflict and conflict resolution, collective security and in the specificity of the long period of the post Second World War phase of the Cold War, of Détente and Deterrence leading to theories of rough parity in armaments.

### **SECTION-I:**

UNIT 1:- International Politics (Hyman Values)	12
a) Nature and Scope	
b) Theories of Idealism and Realism	
of theories of theatism and realism	
UNIT II :- Approaches to the Study of International Relations	12
a) Power Approach	13.7
b) Decision Making Approach	
c) System Approach	
c) System Approach	
UNIT III: - Power (Professional Ethics)	12
a) Meaning	12
b) Elements	
ALCOHOL AND MAIN MAIN AND AND AND AND AND AND AND AND AND AN	
c) Changing Nature of the National Power	
UNIT IV :- Balance of Power	10
	12
a) Meaning and Nature	
b) Characteristics	
c) Changing Nature of the Balance of Power	
SECTION -II	
SECTION II	
UNIT V: Security (Environment & Sustainability)	10
a) Meaning and definition	12
b) Regional Security	
c) Collective Security	
UNIT VI: Diplomacy (Professional Ethics)	12
a) Meaning	14
b) Types of Diplomacy	
c) Challenges To Diplomacy	

UNIT VII: Disarmament (Environment & Sustainability) a) Meaning and Nature b) Types of Disarmament c) Issues and Challenges UNIT VIII: - Assues in International Politics (Gender) (Environment M2 sustainability) (Human Values) a) Human Rights -lts variations and Measures b) Terrorism - Causes and Consciousness Readings: D. A. Baldwin (ed.), Neo-realism and Neo-liberalism, New York, Columbia University Press, 1993. (ed.), Paradoxes of Power, New York, Basil Blackwell, 1989. J. C. Bennett (ed.), Nuclear Weapons and the Conflict of Conscience, New York, Charles Scribner's Sons, 1962. D.G. Brennan (ed.), Arms Control, Disarmament and National Security, New York, George Braziller, 1961. H. Bull, The Control of the Arms Race, New York, Praeger, 1961. K von Clausewitz, War, Politics and Power: Selections, Chicago, Henry Regnery Company, 1962. W. D. Coplin, Introduction to International Politics, Chicago, Markham, 1971 K. Deutsch, The Analysis of International Relations, Englewood Cliffs NJ, Prentice Hall, 1967. J. E. Dougherty, How to think about Arms Control and Disarmament, New York, Alfred A. Knopf, 1962 R. L. Pfaltzfraff, Jr., Contending Theories of International Relations, Philadelphia, J.B. Lippincott Co., 1970. W. Epstein, Disarmament: 25 years of Effort, Toronto, Canadian Institute of International Affairs, 1971. The Last Chance: Nuclear Proliferation and Arms Control, New York, The Free Press, 1976. R. A. Falk, Law, Morality and War in the Contemporary World, New York, Frederick A Praegar, 1963 H. W. Forbes, The Strategy of Disarmament, Washington DC, Public Affairs Press, 1962. J. Galtung, The True Worlds: A Transnational Perspective, New York, The Free Press, 1980. F. I. Greenstein and N. W. Polsby, Theory of International Relations, Reading Massachusetts, Addison-K.J. Holsti, Why Nations Realign, London, Allen and Unwin, 1982. -, The Dividing Discipline, Boston, Allen and Unwin, 1985.

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A. Hurrell, "Collective Security and International Order Revisited" International Relations, Vol. II, No.1, April.

. R. O. Keohane, After Hegemony: Cooperation and Discord in the World Political Economy, Princeton NJ, Princeton, University Press, 1984.

——— (ed.), Neo-realism and Its Critics, New York, Columbia University Press, 1986.

S. D. Krasner (ed.), International Regimes, Ithaca NY, Cornell University Press, 1983.

Political Science 23 H. D. Lasswell, World Politics and Personal Insecurity, New York, McGraw-Hill Book Company, 1953.

H. J. Morgenthau, Politics Among Nations, 6th edition, revised by K. W. Thompson, New York, Alfred Knopf, 1985.

J. A. Vasquez, The Power of Power Politics, London, Frances Pinter, 1983.

9

### **PSYCHOLOGY**

1.3.1 Institution integrates cross-cutting he ues relevant to Gender, Environmen' nd sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- S.Y.B.A	2227	Psychology G2	Topic 2: Understanding Self & Gender	Topic 3: Behavier in Gours and social influence	Book title: Social Psychology	Topic: 5 Interpensonal attraction of close Relationship 5:1: Counselling	par Niloh Villhal Nikam
B.A- S.Y.B.A	2228	Psychology S1	Topic: 7. Sexual Disorder of Neurodevelop- mental Disorder	Book title: Abnormal Parchalogy Tensiment & Therapy	Book Title: Abnormal Prychology	Book Title: Abnormal Psychology : Treatment of Therapy.	Prof. Nilesh Villad Nivan
B.A- S.Y.B.A	2229	Psychology S2	Book Title Developmental Psychology	Book Title: Developmental Daychology	Book Title: Sevelopmental Psychology	1200K Title Developmental Psychology	

faming.

Auf. N. v. Nikam

H. O. D.

Psychology Department .

COMMERCA COMMERCA

Principal

Khedgaon, Tal-Dindori, Dist-Nashik.

### **University of Pune**

## S.Y.B.A. G-2:- Social Psychology

### **Objectives:**

- 1. Acquaint Students with basic concepts, theories and applications of Social psychology
- 2. Familiarize students with group behaviour
- 3. Underline the importance of Close Relationships and Pro- social behaviour

### Chapter 1 Understanding the Field of Social psychology

- 1.1 Definition and Three levels of Behaviour
- History and Related Fields ( Anthropology, Sociology, Gender Studies )
- 1.3 Role of theory in Social Psychology Cognitive, Learning, Motivation
- 1.4 Social Psychology Research in the areas of Family, Law, Health and Industry
- 1.5 Application Use of Internet in data collection in Social Psychology

### Chapter 2 Understanding Self and Gender

- 2.1 What is Self? Real, Ideal and Social Self
- 2.2 Concepts related to self Self Concept, Self-Presentation, Self-Regulation and Impression Management
- 2.3 What is Gender, Gender Role Development?
- 2.4 Gender Differences in Self Esteem
- 2.5 Application Improving Self Esteem (Tests)

### Chapter 3 Behaviour in Groups and Social Influence

- 3.1 Definition, Characteristics and Types of Behaviour
- 3.2 Group Decision Making, Cooperation v/s Competition
- 3.3 Leadership- definition and characteristics
- 3.4 Conformity- nature and factors, Obedience
- 3.5 Application- Use of Compliance techniques foot in the door, door in the face, that's not all, low ball, pique technique

### Chapter 4 Attitudes and Prejudice

- 4.1 Definition, nature, components of attitudes
- 4.2 Attitude and Behaviour
- 4.3 Definition and Causes of Prejudice
- 4.4 Relationship between Prejudice, Discrimination and Exclusion
- 4.5 Application Attitudinal Change and Reducing Prejudices

### Chapter 5 Interpersonal attraction and Close Relationships

- 5.1 Internal Determinants of attraction affiliation, affect
- 5.2 External determinants of attraction proximity, observable factors
- 5.3 Interactive Determinants of Attraction, Effects of Rejection
- 5.4 Close Relationships -family, friendship, love theories of Love
- 5.5 Application Marriage preparedness and problems- need for premarital and marital counselling

### Chapter 6 Aggression

- 6.1 Definition and Levels (Irritation, Anger, Aggression, Violence)
- 6.2 Forms of aggression inter group, intra group, child sexual abuse, domestic violence, workplace violence, bullying, ragging
- 6.3 Causes of aggression (theories -biological, Instinct, psycho social cognitive)
- 6.4 Perspectives environmental, cultural, media
- 6.5 Application Prevention and Control of Aggression

### Chapter 7 Pro-social behaviour

- 7.1 Motives for Pro-social Behaviour
- 7.2 Dealing with Emergencies and Bystander effect
- 7.3 Internal and external factors influencing Pro-social behaviour
- 7.4 Commitment to Socially responsible behaviour
- 7.5 Application How to increase pro social behaviour

### **Chapter 8 Communication**

- 8.1 Definition, Process and Types- Verbal, Non verbal
- 8.2 Codes for Non verbal Communication
- 8.3 Healthy and Unhealthy communication
- 8.4 Communication skills presentation, Group Discussion, Interview
- 8.5 Application Tips on how to communicate effectively

### UNIVERSITY OF PUNE

### S.Y.B.A. S-1 -A: - Abnormal Psychology

### **OBJECTIVES:**

- 1. To acquaint students with the recent classification of abnormality.
- 2. To help students to acquire the knowledge about the causes, symptoms and treatments of various types of psychological disorders.

TERM - Periods

### **CHAPTER: 1. INTRODUCTION TO PSYCHOPATHOLOGY**

14

- 1.1 Definition of mental disorder and criteria of abnormal behavior.
- 1.2 Pre DSM classification of mental disorders and brief history of DSM.
- 1.3DSM based classification of mental disorders (Broad categories only)
- 1.4 Perspectives (paradigms) of psychopathology.
  - I) Psychoanalytical
  - ii) Biological
  - iii) Cognitive
  - iv) Behaviouristic
  - v) Humanistic & Existential
  - vi) Diathesis- Stress model.

### CHAPTER: 2 - SCHIZOPHRENIA

14

- 2.1.Definition and symptoms of schizophrenia.
- 2.2Etiology and treatment of schizophrenia.
- 2.30ther Psychosis: i) Brief psychotic disorder ii) Schizophreniform iii)
- Schizoaffective disorder.
- 2.4 Delusional disorder.

### **CHAPTER: 3-. DEPRESSIVE DISORDERS**

14

- 3.1 Definition and symptoms of depression.
- 3.2 Types of depression; i) Disruptive Mood Dysregulation Disorder ii) Major Depression iii) Dysthymia and Premenstrual dysphoric disorder.
- 3.3 Etiology and treatment of depression.
- 3.4 Bipolar-I, Bipolar -II and Cyclothymic disorder.

# CHAPTER: 4 -ANXIETY DISORDERS, OBSESSIVE-COMPULSIVE DISORDERS (OCD), TRAUMA & STRESSOR RELATED DISORDERS. 14

- 4.1 Definition and symptoms of anxiety disorder.
- 4.2 Types of anxiety disorders:
  - i) Separation Anxiety Disorder
    - ii) Selective Mutism
    - iii) Panic Disorder
  - iv) Generalized Anxiety Disorder) Phobia:
    - i) Specific phobia
    - ii) Social phobia iiiAgoraphobia
- 4.3 Definition and symptoms of OCD: Subtypes of OCD: Body Dysmorphic Disorder, Hoarding Disorder, Trichotillomania, Excoriation Disorder.
- 4.4 Trauma and Stressor Related Disorder Types
  - i) Reactive attachment disorder.
  - ii) Disinhibited social engagement disorder.
  - iii) Post traumatic stress disorder.
  - iv) Acute stress disorder.

#### TERM-II

# CHAPTER: 5 - DISSOCIATIVE DISORDERS AND SOMATIC SYMPTOM RELATED DISORDERS 14

- 5.1 Definition and types of dissociative disorders.
- 5.2 Somatic symptom disorder.
- 5.3 Illness anxiety disorder, conversion disorder.
- 5.4 Factitious disorder.

# CHAPTER: 6-SLEEP- WAKE DISORDERS, EATING DISORDERS AND NEUROCOGNITIVE DISORDERS. 14

- 6.1 Insomnia disorder, hyper somnolence disorder, Narcolepsy. Breathing related sleep disorder: Sleep Apnea, Circadian rhythm sleep-wake disorder.
- 6.2 Parasomnias: Non-REM sleep arousal disorders, sleep terror, nightmare and REM sleep behaviour disorder, restless legs syndrome.
- 6.3 Eating disorders: i) Bulimia Nervosa ii) Anorexia Nervosa iii) Binge- Eating disorder.
- 6.4 Delirium and dementia.

# CHAPTER: 7- SEXUAL DISORDERS AND NEURODEVELOPMENTAL DISORDERS. 14

- 7.1 Sexual Dysfunctions and Gender dysphonia
- 7.2 Paraphilia disorder.
- 7.3 Intellectual disabilities: Types, causes and treatment.
- 7.4 Autism, Hyper activity disorder and Learning disorder.

### CHAPTER: 8 -PERSONALITY DISORDERS

14

- 8.1 Definition and characteristics of personality disorder.
- 8.2 Cluster -A Personality disorder.
- 8.3 Cluster -B Personality disorder.
- 8.4 Cluster -C Personality disorder.

### **BOOKS FOR READING:**

- Alloy, L. B., Riskind. J. H., & Manos, M. J. (2005) Abnormal Psychology: Current perspectives. 9<sup>th</sup> Edn. Tata McGraw- Hill: New Delhi, India.
- American Psychiatric Association (2013). Diagnostic and Statistical Manual of Mental Disorders, DSM -5<sup>th</sup>, Fifth Edition.
- Barlow, D. H. &Durand, V. M. (2005). Abnormal Psychology, (4 th ed) Pacific
- Grove: Books/Cole.
- Butcher, J. N., Mineka Susan, & Hooly Jill M, (2014). Abnormal Psychology (15<sup>th</sup> Ed). Dorling Kindersley, (India).
- Carson, R.C.; Butcher, J.N.; Mineka, S. and Hooley, J.M. (2007). Abnormal Psychology, 13th ed.N.D.: Pearson Edu.
- Capuzzi, D and Gross, D. R. (2007). Counseling &Psychotherapy: Theories and Intervention, N.D. Pearson.
- Comer, R. J. (2007) Abnormal Psychology. (9th Edn) New York; Worth Publishers.
- Davison, G. C., Neal, J. M.,&Kring. A. M. (2004) Abnormal Psychology. (9<sup>th</sup> Edn) New York; Wiley.
- Fauman, M. A. (1996) Study guide to DSM-IV, Jaypee Brothers.
- First. M. B. & Tasman, A. (2004) DSM-IV-TR mental disorders: Diagnosis, Etiology and treatment, New York: Wiley.
- Nelson- Hoeksema, S. (2004) Abnormal Psychology, 3<sup>rd</sup> Ed. McGraw -Hill; New

### UNIVERSITY OF PUNE

### S.Y.B.A. S-2 -A: - Developmental Psychology

### Objectives-

- To acquaint the students with the basic concepts of human development processes.
- To help the students to understand influences of various factors on development.

### 1. Development and Beginning of Life

12

- 1.1 Developmental Psychology, Definition meaning, Nature and Scope.
  - Development Key Issues Nature and Nurture
- 1.2 How life begins
  - i) Genes and Chromosomes.
  - ii) Pre-natal development stages and hazards.
- 1.3 Birth and Birth Complications.
- 1.4 Post Natal Development:
  - i) Post Natal Adjustment
  - ii) Complications

#### 2. Infancy

- 2.1 Physical Development in Infancy
  - i) Physical growth and sensory development in Infancy
  - ii) Motor Development
- 2.2 Piaget's Approach to Cognitive Development
- 2.3 Roots of Language and Language Development
- 2.4 Importance of Nutrition in Infancy

### 3. Early Childhood

- 3.1 Physical Development
  - i) Physical changes, brain development.
  - ii) Health and Illness
- 3.2 Piaget's Approach to Cognitive Development Pre operational thinking.
- 2.2 Social and Porcapality Davidapment in Early Childhood

- i) Sense of self
- ii) Development of Friendship
- 3.4 Family Development and Effective Parenting.

### 4. Middle Childhood

- 4.1 a) Physical Development
  - b) Motor Development
- 4.2 Cognitive Development
- 4.3 Social Development
  - i) Friendship Development
  - ii) Learning Disabilities
- 4.4 Problems of School going Children
  - i) Sensory Difficulties
  - ii) Learning Disabilities

### 5. Adolescence

- 5.1 Physical Development and maturity
- 5.2 Threats in Adolescence
  - i) Sexually Transmitted Diseases
  - ii) Substance Abuse (Drugs, Alcohol, Tobacco)
- 5.3 Identity
  - i) Self Development
  - ii) Marcia's Approach to Identity Development
- 5.4 Relationships
  - i) Family
  - ii) Friends

### 6. Early Adulthood

- 6.1 Work and Career
- 6.2 Dealing with Life Challenges
  - i) Stress and Coping
- 6.3 Marriage and other relationship choices
- 6.4 Cognitive development Perry's approach and Shaie's stages of development

### 7. Middle Adulthood

- 7.1 Physical Development and Health
  - i) Physical changes as per gender differences
  - ii) Preventive health care
- 7.2 Cognitive development
- 7.3 Relationships marriage, divorce, remarriages
- 7.4 Stress
  - i) Isolation, unemployment
  - ii) Leisure time

### 8. Late Adulthood

- 8.1 Physical Transitions
  - a) Signs of Ageing
  - b) Slowing Reactions
  - c) The Senses
- 8.2 Health and Wellness
  - a) Physical problems
  - b) Psychological Problems
- 8.3 Daily life of late adulthood adjustment to retirement
- 8.4 Process of Dying

1.3.1 Institution integrates cross-cutting gues relevant to Gender, Environmen and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- T.Y.B.A	3227	Psychology G3	-	Topic a.	-	Topic 2: Personal selection and Trains Topic 3: Evaluating Tob performance Topic 6: Leadership	
B.A- T.Y.B.A	3228	Psychology S3		Topic 8: Thinking g problemsolving.	Screntific Resent	Topic 4.  Introduction to  Rychological TESTM 3.  4.5 Social gethical Lisues in testing.	
B.A- T.Y.B.A	3229	Psychology S4	Bulk Title: Psychology Practical Test & Experiment:	Book Title Psycholog Practica Test S Experiment	13 nle Title	1350k Title. Psychology practical: Test 9 Experiment.	Pool Nikeh Vitthal Nikehn Finney

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Prof. N. V. Nikam

H. O D.

Psychology Department



Principal
Arts & Commerce College,
Khedgaon,Tal-Dindori,Dist-Nashik

### G3: INDUSTRIAL AND ORGANIZATIONAL PSYCHOLOGY

(To be implemented from 2015-2016)

#### Objectives:

To acquaint the students with:

- 1- The emergence of Industrial and Organizational Psychology
- 2- The work done in Industrial and Organizational Psychology
- 3- The significance of training, performance appraisal, leadership models
- 4- The importance of Engineering Psychology

#### TERM- I

### TOPIC 1: INDUSTRIAL AND ORGANIZATIONAL (I/O) PSYCHOLOGY- NATURE AND SCOPE

[12 Periods]

- 1.1: I/O Psychology: Meaning, subject matter and functions of Industrial Psychology
- 1.2: The history of I/O Psychology
- 1.3: I/O Psychology in the present
- 1.4: Future of I/O Psychology
- 1.5: Application: Industry- Academia Connect

### TOPIC 2: PERSONNEL SELECTION AND TRAINING

[12 Periods]

- 2.1: Job Profile, job analysis and Recruitment techniques
- 2.2: Interviews, psychological testing and Needs assessment for training
- 2.3: Psychological Principles in training and training for knowledge and skill
- 2.4: Evaluation of Training Programme
- 2.5: Application: Bio data, Resume, CV and the importance of reference checks

#### **TOPIC 3: EVALUATING JOB PERFORMANCE**

[12 Periods]

- 3.1: Uses of performance evaluation: Downsizing, promotion, seniority
- 3.2: Sources of evaluation: The evaluator and performance appraisal
- 3.3: Appraisal rating systems: Graphic rating scales and rating errors
- 3.4: Non-rating evaluation methods: Checklists and comparison methods
- 3.5: Application: 360 degree evaluation

#### TOPIC 4: MOTIVATION AT THE WORKPLACE

[12 Periods]

- 4.1: Concept of work motivation
- 4.2: Need theories: McClelland, Herzberg
- 4.3: Cognitive theories: Goal Setting Theory, Self Efficacy Theory
- 4.4: Motivation: Self discipline seven step process

#### TERM II

#### **TOPIC 5: JOB SATISFACTION**

#### [12 Periods]

- 5.1: Job satisfaction as a job attitude
- 5.2: Components of job satisfaction: Satisfaction with work, with pay and with Supervision
- 5.3: Measuring job satisfaction: Job Descriptive Index, Minnesota Satisfaction
- 5.4: Theories of job satisfaction: Motivator-Hygiene Theory, Dispositional approach
- 5.5: Application: Relationship of job satisfaction to productivity and withdrawal behavior.

#### **TOPIC 6: LEADERSHIP**

[12 Periods]

- 6.1: Leadership: Meaning, nature and styles
- 6.2: Approaches to leadership: Human Relations, Theory X & Theory Y
- 6.3: Fiedler's Contingency Model
- 6.4: Specific leader skills
  - a. Leadership through power
  - b. Leadership through vision: Transactional and Transformational
  - c. Leadership through persuasion
- 6.5: Application: challenges like merger, takeover, diversification

### . TOPIC 7: ENGINEERING PSYCHOLOGY

[12 Periods]

- 7.1: History and scope of engineering psychology
- 7.2: Time and Motion Study
- 7.3: Person-Machine System
- 7.4: Work space design
- 7.5: Application- advances in the field

### TOPIC 8: IMPORTANCE OF OB AND OD

[12 Periods]

- 8.1: Meaning and nature of OB
- 8.2: Trends and challenges to OB- globalization, diversity, ethics
- 8.3: Meaning and nature of OD
- 8.4: Systems theory of OD
- 8.5: Application Organizational change

# S3: SCIENTIFIC RESEARCH AND EXPERIMENTAL PSYCHOLOGY (To be Implemented From 2015-2016)

#### **OBJECTIVES-**

- To acquaint the students with the basic concepts of experimental psychology and research methodology,
- 2. To develop the spirit of scientific inquiry in the students,
- To help them generate ideas for research, as well as develop hypotheses and operational definitions for variables.
- 4. To help students understand the basic steps in scientific research,
- To equip the students with the basic information and knowledge about test-administration and scoring, and interpretation of the obtained results.
- To enable the students to undertake an independent small-scale research project.

#### TERM I

### TOPIC 1: SCIENTIFIC RESEARCH

[12 Periods]

na

- 1.1 Developing ideas for research: Cultural context, personal experience, literature, internet
- 1.2 Characteristics of the scientific method
- 1.3 Goals of research
- 1.4 Types of scientific research: Pure vs. applied., descriptive vs. analytical, quantitative vs. qualitative, conceptual vs. empirical
- 1.5 Research approaches: Experimental, inferential, and simulation

### TOPIC 2: VARIABLES, CONSTRUCTS, RESEARCH PROBLEM AND HYPOTHESIS [12 Periods]

- 2.1 Variables: Meaning, types.
- 2.2 Construct vs. concept
- 2.3 Operational and constitutive definition of variables
- 2.4 Research Problem: Sources, types, and criteria of a good problem.
- 2.5 Hypothesis: Meaning, types, and criteria.

### TOPIC 3: SAMPLING AND DATA COLLECTION

[12 Periods]

- 3.1 Sampling Meaning and Basic concepts
- 3.2 Types of probability sampling
- 3.3 Types of non-probability sampling
- 3.4 Methods of Data Collection: I.: (1) Observation: Natural, Systematic, Controlled; (2) Laboratory experiments, (3) field experiments and (4) field studies
- 3.5 Methods of Data Collection: II: (1) Questionnaire (2) interview, (3) Survey and (4) Case study.

### TOPIC 4: INTRODUCTION TO PSYCHOLOGICAL TESTING [12 Periods]

- 4.1 Definition, Types, Characteristics and Uses of Psychological Tests
- 4.2 Reliability: Definition and types
- 4.3 Validity: Definition and types
- 4.4 Norms: Definition and types
- 4.5 Social and ethical issues in psychological testing

#### TERM II

### TOPIC 5: PSYCHOPHYSICS

[12 Periods]

- 5.1 Basic concepts in Psychophysics: Sensitivity, Threshold, Point of Subjective Equality, Constant and Variable Errors
- 5.2 Method of Limits: Computation of RL and DL
- 5.3 Method of Constant Stimuli: Computation of RL and DL
- 5.4 Method of Average Error: Computation of PSE & CE
- 5.5 Modern Psychophysics: Signal Detection Theory

### TOPIC 6: PERCEPTUAL PROCESSSES

[12 Periods]

- 6.1 Attention: Nature & Kinds:
- a) Nature: Definition.
  - b) Kinds of Attention: Divided, Selective and Sustain Attention.
- 6.2 Theories of Attention: Bottleneck Theory, Automatic Vs Controlled Processing, and Feature Integration Theory.
- 6.3 Perception: Nature, characteristics and processes involved
- 6.4 Visual space perception: Monocular and Binocular cues
- 6.5 Perceptual Illusion (Errors)

### TOPIC 7: LEARNING AND MEMORY

- 7.1 Learning: Meaning & Types
- 7.1 Transfer of Training & Types
- 7.2 Memory: Meaning and Models
  - a) The Atikinson and Shiffrin Model
  - b) Tulving's Model: Episodic, Semantic and Procedural
  - c) The levels of Processing Approach
  - d) The Parallel Distributed Processing Approach.
- 7.4 Methods of Acquisition
- 7.5 Methods of Retention

### TOPIC 8: THINKING AND PROBLEM SOLVING

[12 Periods]

- 8.1 Thinking: Nature, definition and kinds
- 8.2 Theories of thinking: Central Theory and Peripheral-Central Theory
- 8.3 Problem Solving: Nature of problem, Types of problems, Understanding the problem, Approaches in problem solving, Factors influencing Problem Solving
- 8.4 Reasoning: Formal logic and Limitations
- 8.5 Decision Making: Stages and heuristics

### S4: PSYCHOLOGY PRACTICAL: TESTS AND EXPERIMENTS

### (To be implemented from 2015-16)

### **OBJECTIVES:**

- 1. To familiarize the students with the use of elementary statistical techniques,
- To give practical experience to the students in administering and scoring psychological tests and interpreting the scores,
- 3. To acquaint the students with the basic procedure and design of psychology experiments,
- 4. To encourage and guide the students to undertake a small-scale research project.
- 5. To encourage students to learn practical application through study tour and visit.

#### SECTION A: STATISTICS

Statistics is a part of Practical paper. Teachers should conduct one lecture per week throughout the year for Statistics. See the "Guidelines for S4 Paper" for other details.

#### Objectives:

- 1. To acquaint the students with the basic statistical concepts
- 2. To train them in solving simple statistical problems.

### Topics to be covered:

- 1. Frequency distribution
- 2. Measures of central tendency: Mean, Median, Mode for grouped and ungrouped data
- Measures of variability: Range, Standard Deviation and Quartile Deviation (Q1, Q3 and Q) for grouped data.
- 4. Rank Difference Correlation.

SECTION B: TESTS

SECTION C: GROUP TESTING / PROJECT / STUDY TOUR

SECTION D: EXPERIMENTS

### TERM I: SECTION B & C

### IJ GENERAL AND SPECIAL ABILITY TESTING (any two)

- 1. Malin's Verbal OR Performance Scale
- 2. Standard Progressive Matrices (SPM)
- 3. Binet Kamath Test
- 4. Test of Creativity
- 5. Differential Aptitude Tests (DAT)- Any two sub tests
- 6. Dexterity test

### II] PERSONALITY (any three)

- 1. Eysenck Personality Questionnaire
- 2. NEO-FFI
- 3. Sentence Completion Test
- 4. 16 PF
- 5. Introversion-Extraversion Test
- 6. Interest inventory
- 7. Type A and Type B personality test.

### IVI ADJUSTMENT (any one)

- 1. Family
- 2. School
- 3. Marriage
- 4. Expectations from the Life partner Scale

### V] TESTING OF ATTITUDE (any one)

- 1. Marriage
- 2. Religion
- 3. Optimism-pessimism
- 4. Attitude towards the mother scale.

### VI] VALUES (any one)

- 1. Differential values test
- 2. Value orientation

### SECTION C: GROUP TESTING OR PROJECT OR STUDY TOUR

### GUIDELINES FOR GROUP TESTING / PROJECT / STUDY TOUR

### GROUP TESTING:

- 1. For group testing, a small sample (n=30 at least) should be taken.
- 2. Any one standardized psychological test should be administered to the sample.
- 3. Responses should be scored as per the instructions given in the manual.
- 4. Report for group testing should be structured as follows:
  - a. Purpose of the group testing
  - b. Description of the test, e.g. author, psychometric properties, uses of test.
  - c. Tabular presentation of scores and results
  - d. Qualitative analysis, if applicable
  - e. Interpretation at group level
  - f. Any other relevant finding
  - g. Conclusion
  - h. References

#### PROJECT:

- 1. For project, a sample of at least 30 subjects should be taken
- 2. Project report should be structured as follows
  - a. Introduction and definition of basic concepts
  - b. Rationale/significance of the study
  - c. Hypothesis
  - d. Sample
  - e. Tools for data collection
  - f. Statistical analysis
  - g. Results, discussion and conclusion
  - h. Limitations and suggestions
  - i. References

### STUDY TOUR REPORT: Observational report

### Note:

- 1. Group testing or project or study tour is mandatory (any one)
- Decision to allow students to conduct group testing or project will be at the discretion of the head of the department
- 3. The report of group testing or project should be submitted separately.

### **GEOGRAPHY**

1.3.1 Institution integrates cross-cutting | ues relevant to Gender, Environmen' and sustainability, Human Values and Professional Ethics into the Curriculum:

List regarding course content that deals with the following issue: (UG: B.A & B.Com.)

Programme	Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- F.Y.B.A	1207	Geography G1		Soil Degladation Watershed & Management.	-		Gred, m.s. scal
B.A- S.Y.B.A	2207	Geography G2	_	Global climate (Global wording) Environment Deg Endation,	_		CASA, M. R. So
.Y.B.A	3207	Geography G3	1	Bioclivetsity Sustainable Devolpment of Agriculture Resource Eurolub Soil Constalation			Fighw (Per). M.S.J

HO.D

per. M.S. Jadhav

COMMERCE COLLEGE REPORT OF THE PROPERTY OF THE

Principal

Arts & Commerce College, Khedgaon,
Tal. Dindori, Dist. Nashik

1.3.1 Institution integrates cross-cutting issues relevant to Gender, Environment and sustainability, Human Values and Professional Ethics into the Curriculum

List regarding course content that deals with the following issue (UG: B.A & B.Com.)

Programme	Course Code	Course/Subject	Gender	Environment & Sustainability	Human values	Professional Ethics	Name of the Faculty & Signature
B.A- F.Y.B.A	sem-1 110 (A) sem-2 110 (B)	Geography G1 Physical Geog. Human Geog.		)Heat Balance 2) Hydrological cycle 3) Agriculture Problems.			CPS M. M. 6 Jud
B.A- S.Y.B.A	sem-(1) 210(A) sem-II 210(B)	Geography G2 Enviconmental Geography.		) Biodivetoity & it's conservation 2) Environmental pollution 3) Environmental Discotef.			Cpog. m.s. Jud
B.A- T.Y.B.A		Geography G3		DENVICED Mental Peoblems. 5) Enviced mental Policies			Cptof. Ms. Ju

#### UNIVERSITY OF PUNE F.Y.B.A.

### Gg-110 -Elements of Geomorphology (G-1) Revised Syllabus (from June, 2013)

### Objectives:

- I. 1. To introduce the students to the basic concepts in Geomorphology.
- II. To introduce latest concept in Geomorphology

  III. To acquaint the students with the utility and application of Geomorphology in different regions and environment.

  IV. To make the students aware of the need of protection and conservation of different landforms

		Section I			
Unit No.	Unit	Unit Sub Unit			
1	Introduction to Geomorphology	a. Introduction to Physical Geography and its branches     b. Geomorphology- Definition, Nature and Scope	8		
2	Fundamental Concepts of The Earth	<ul> <li>a. The Earth Size, Shape, Radius, Circumference, Parallels of Latitudes and Meridians of Longitudes.</li> <li>b. Time: Local time and Standard time, Time Zone and International Date Line.</li> </ul>	6		
3	The Earth	a. The earth – its Interior, Composition & Structure  b. Origin of Continents and Ocean basin  i. Wegener's Continental Drift Theory  ii. Theory of Plate Tectonics-  iii. Theory of Sea Floor Spreading	5		
1	Rocks	<ul><li>a. Rock- Definition and origin.</li><li>b. Type of Rocks- Igneous, Sedimentary and Metamorphic rocks</li></ul>	5		
	Crustal Movements	a. Internal Movements- Definition, Causes     b. Classification of Movements     i. Slow movements- Folding and Faulting     ii. Rapid movements – Volcanism and Earthquakes	5 5		

-	T 381	Section II				
6	Weathering	a. Definition of Weathering, b. Type of Weathering- Mechanical, Chemical, biological and Anthropogenic weathering c. Hydrological cycle				
7	Agents of Erosions and Depositions	Landforms created by following agents a. Rivers. b. Sea-waves.				
8	Mass Wasting	Concept – Type – Soil Creep, Landslides, Debris flows, Avalanches, Mud Flow				
9	Slopes	Meaning & Definition of slopes, Types and slope segments Concave, Convex, Terraced, Rectilinear				
10	Applications of Geomorphology	a. Human Activity:  i. Settlement  ii. Transport  iii. Landuse  iv. Mining  v. Resource Evaluation	6			
		v. Resource Evaluation b.Environmental Hazards & Assessment: i. Landslides ii. Tsunami iii. Soils Degradation	5			
		iv. Floods c. Watershed Management: d.Field Visit (Not more than two days) for observations and identification of landforms.	4 4			

### Gg 210: Elements of Climatology and Oceanography (G2)

### Objectives:

 To introduce the students to the basic principles and concepts in Climatology and Oceanography.

2. To acquaint the students with the applications of Climatology and Oceanography in

different areas and environment.

3. To make the students aware of the Planet Earth and thereby to enrich the student's knowledge.

No.	111.5	Section I - Climatology	[ n · ·
	Unit	Sub Units	Periods
Ļ	Introduction to Climatology and Atmosphere	<ol> <li>Definition, nature and scope</li> <li>Importance of Climatology in modern times.</li> <li>Weather and climate, elements of weather and climate</li> <li>Composition and structure of the atmosphere</li> </ol>	10
2	Insolation  1. Heat budget of the Earth. 2. Factors affecting horizontal distribution of temperature. 3. Inversion of temperature, lapse rate and its types. 4. Global warming.		8
3	Atmospheric Pressure and Wind System	<ol> <li>Vertical and horizontal distribution of pressure.</li> <li>Formation of pressure belts and their relation with winds.</li> <li>Concept of pressure gradient.</li> <li>Type of winds- planetary winds, periodic winds (Monsoon winds), local winds - land and sea breezes, mountain and valley winds.</li> <li>El Niño and La Niña</li> </ol>	10
	Atmospheric Moisture and Precipitation  1. Sources of moisture, methods to express humidity of the air- absolute and relative humidity.  2. Forms of precipitation- rain, snow, dew, hail and fog.  3. Types of clouds- high, medium low clouds.		10
	Atmospheric Disturbances	1.Cyclones- tropical and temperate and associated weather conditions.     2.Anticyclones and associated weather conditions.	7

-		Section II - Oceanography	
6	Oceanography	Definition, nature and scope.     Relevance of Oceanography on earth	8
7	Submarine Relief	<ol> <li>General idea of ocean relief.</li> <li>Relief of Atlantic, Pacific and Indian</li> </ol>	8
8	Properties of Ocean Water  1. Properties of ocean water- temperature, density. 2. Salinity- meaning and causes. 3. Salinity of oceans, seas, and lakes with examples.		10
9	Movements of Ocean Water	Waves- Characteristics of sea waves, tsunamis.     Ocean currents- meaning, causes, types.     Ocean currents of Atlantic, Pacific and Indian Oceans     Effects of ocean currents.     Tides- meaning, causes, types.     Equilibrium theory of tides.	12
10	Coastal Environment	Significance of Coastal Environment.     Coeans as Storehouse of Resources for the future	7

#### Reference Books:

Critchfield, H.J., 1997. General Climatology, Prentice Hall of India Pvt. Ltd, New Delhi.

Dasgupta, A. and Kapoor, A.N., Principles of Physical Geography.

Grald, S., General Oceanography.

Ttrewartha, G., Introduction to Weather and Climate.

King, C.A.M., Oceanography for Geographers.

Lake, P., Physical Geography.

Lutgens, F.K. and Tarbuck, E.J., 2007. The Atmosphere, Pearson Prentice Hall,

Pirie, R.G., Oceanography (Contemporary).

Ross, D.A., 1988. Introduction to Oceanography. Prentice Hall, New Jersey.

Sharma, R.C. and Vatel. M., - Oceanography for Geographers.

Strahler, A.A. and Strahler, A. N., 2002. Physical Geography: Science and Systems of the

Human Environment, John Wiley and Sons, INC.

Strahler, A.H. and Strahler, A. N., 1992. Modern Physical Geography, John Wiley and Sons, Inc.

Strahler, A.N., 1965. Introduction to Physical Geography, John Wiley and Sons, INC.

Ahirrao, W.R., Alizad, S.S. and Dhapte, C.S., 1998. Climatology and Oceanography, Nirali

Prakashan, Pune.

Bhagvat Arvind and Karlekar Shrikant: Prakrutik Bhuvidnyan

Datye and Datye: Sugam Prakrutik Bhuvidyan.

Various websites of internet.

### Savitribai Phule Pune University, Pune T.Y.B.A

Gg.: 310 Regional Geography of India (G-3) June 2015

### Objective: -

To acquaint the students with geography of our Nation.
 To make the student aware of the magnitude of problems and Prospects at National level.
 To help the students to understand the inter relationship between the subject and the society.
 To help the students to understand the recent trends in regional studies.

SEC	TION	1 - I

Sr.	SECTION - I			m t.da
No.	Topic	Sup Topic	Learning Points	Periods
1	Introduction	Location, Extent and Geopolitical Significance	1.Historical Background     2.Location and Extent     3.Relationship with Neighboring Countries     4.Geopolitical Importance of Indian Ocean.	10
2	Physiography	Major Physiographic Regions and their Importance	The Northern Mountains     The North Indian Plains     The Peninsular Plateau     The Costal low lands     The Islands	12
3	Drainage	Drainage System of India The Himalayan River System The Peninsular River System	The Indus, The Ganga, The Brahmaputra     East Flowing Rivers- Mahanadi, Godavari, Krishna, Kaveri.     West Flowing Rivers- Narmada, Tapi, Mahi     Rivers of the Sahyadri - Amba & Damanganga	12
4	Climate	Characteristics, Origin and Mechanism of Monsoon, Various Seasons	Characteristics of Indian Climate     Role of Various Controlling Factors on Climate of India     Monsoon: Origin and Mechanism     Various Seasons and Weather Associated with them	11

#### SECTION - II

5	1144444	Types and Distribution	Types of Soils and its Distribution  Soil Degradation and Conservation  Types of Natural Vegetation and its Distribution	12
1	Vegetation		Types of Futerial Tegetation and the Distriction	

6	Minerals and	Mineral Resources	Deforestation and Conservation	
	Energy Resources	Energy Resources	1.Mineral Resources & its distribution Iron ore, Manganese, Bauxite, Copper 2.Energy Resources- a)Major Conventional & its Distribution Coal, Mineral Oil, Natural Gas b)Non-conventional - Hydroelectricity, Solar energy, Wind energy,	12
7	Agriculture	Significance and Recent Trends in Agriculture	Biogas, Atomic energy  1. Significance of Agriculture in Indian Economy 2. Green Revolution 3. White Revolution 4.Blue Revolution 5. Livestock Resources, 6. Tissue Culture & Horticulture 7. Poly House and Agriculture	11
8	Planning and Development	Regional Planning and development	1. Concept, Objectives, Need, Nature of Regional Planning     2. Experience of Regional Planning in India     3. Regional Development of Maharashtra	10

#### Suggested Readings:

- 1. Aher A.B , Chaodhari A. P & Chaodhari Archna. Regional Geography of India Prashant Publication Jalgaon 2015
- 2. Deshpande C.D: India-A Regional Interpretation Northern Book Centre, New Delhi. 1992.
- 3. Farmer, B.H.: An Introduction to South Asia. Methuen, London, 1983.
- 4. Govt. of India: India Reference Annual, 2001 Pub. Div, New Delhi, 2001.
- 5. Govt. of India: National Atlas of India, NATMO Publication, Calcutta...
- 6. Govt. of India: The Gazetteer of India. Vol I & III Publication Division, New Delhi, 1965.
- 7. Learmonth, A.T.A. et.al(ed.): Man and Land of South Asia Concept, New Delhi.
- 8. Mitra, A.: Levels of Regional Development India Census of India, Vol I, Part I-A (i) and (ii) New Delhi, 1967.
- 9. Routray, J.K.: Geography of Regional Disparity Asian Institute of Technology, Bangkok, 1993.
- 10. Shafi, M: Geography of South Asia, McMillan & Co., Calcutta, 2000.
- 11. Singh, R.L.(ed.): India: A Regional Geography. National Geography. India, Varanasi, 1971.
- 12. Spate, O.H.K. and Learmonth, A.T.A.; India and Pakistan Land, People and Economy Methuen & Co., London, 1967.
- 13. P. G. Saptarshi, J. C. More, V. R. Ugale & A. H. Musmade : A Geographical Region of India : Diamond Publication (2009) (Marathi) 14. Patil S. G., Suryawanshi R. S., Pacharne S., Choudhar A. H.: Economic Geography, Atharav Prakashan, Pune. (2014) (Marathi).
- 15. Aher A. B., Arekar R.: Commercial Geography, Atharav Prakashan, Pune. (2013) (Marathi).
- 16. Datt & Sunderm: Indian Economy (2014)

### Details of Syllabus:

### <u>Semester I</u> Physical Geography

Sr. No	Topic	Sub Topics	Teaching Hours	Total Credits
1.	Introduction to Physical Geography	1)Definitions of Physical Geography 2)Nature and scope of Physical Geography 3)Branches of Physical Geography 4) Introduction about the Earth system (Lithosphere, Atmosphere, Hydrosphere and Biosphere)	12	
2	Lithosphere	Interior of the earth     Wegner's Continental Drift Theory     Davis Concept of Cycle of erosion	12	03
3	Atmosphere	Structure of the atmosphere     Pressure belts and wind system     Forms and types of Precipitation	12	
4	Hydrosphere	Hydrological cycle     General structure of ocean floor     Waves and Tides     Field Visit (Not more than one day) for observations geographical places and landforms.	12	

### Reference Books

- 1) Clyton K., (1986), Earth Crust, AdusBook, London.
- 2) Davis W. M., (1909), Geographical Essay, Ginnia Co.
- 3) Dayal P., (1996), Text Book of Geomorphology, Shukla Book Depot, Patna.
- 4) Kale V.S. and Gupta A., (2015), Introduction of Geomorphology, University Press, PVT Kolkata.
- 5) Kale V.S. and Gupta A., (2001), Elements of Geomorphology, Oxford Univ. Press. Monkhouse, (1951), Principle of Physical Geography, McGraw Hill Pub New York.
- 6) Pitty A. F., (1974), Introduction to Geomorphology, Methuen London.
- 7) Singh Savindra, (2000), Physical Geography, Prayag Pustak Bhavan, 20-A, University Road, Allahabad 211002.
- 8) Steers J. A., (1964), The Unstable Earth Some Recent Views in Geography, Kalyani Publishers, New Delhi.
- 9) Swaroop Shanti, (2006), Physical Geography, King Books, NaiSarak, Delhi -110006.
- 10) Wooldridge S. W. and Morgan R. S., (1959), The Physical Basis of Geography and Outline of Geomorphology, Longman Green and Co. London.
- 11) More, Pagar&Thorat, (2014), Elements of Climatology & Oceanography, (Marathi), Atharv Publication, Pune
- 12) S MUKHERJEE, UNDERSTANDING PHYSICAL GEOGRAPHY, ORIENT BLACKSWAN (PVT)LTD

### Semester II

## DSE (Discipline Specific Elective) - II Geography Human Geography

Sr. No	Topic	Sub Topics	Teaching Hours	Credits
1.	Introduction to Human Geography	1)Definitions of Human Geography     2) Nature and scope of Human Geography     3) Branches and importance of Human Geography	12	
2	Population	1) Factors affecting on distribution of population 2) Theory of demographic transition 3) Composition of Indian population ( Gender and literacy )	12	03
3	Settlements	Types and pattern of rural Settlements     Urbanisation in India     Urbanisation in Maharashtra	12	
4	Agriculture	1Types of Agriculture 2) Factors affecting on Agriculture activity 3) Problems of Indian agriculture	12	

### Reference Books

- 1. Chandna, R.C. (2010) Population Geography, Kalyani Publisher.
- 2. Hassan, M.I. (2005) Population Geography, Rawat Publications, Jaipur
- 3. Daniel, P.A. and Hopkinson, M.F. (1989) The Geography of Settlement, Oliver &Boyd, London.
- 4. Musmade Arjun, Sonawane Amit and Jyotiram More, Population & SettlementGeography, (2015), Diamond Publication Pune.
- 5 Jyotiram More and Musmade Arjun(2015) Regional Geography of India .Diamond Publication Pune.
- 6. Johnston R; Gregory D, Pratt G. et al. (2008) The Dictionary of Human Geography, Blackwell Publication.
- 7. Jordan-Bychkov et al. (2006) The Human Mosaic: A Thematic Introduction to CulturalGeography. W. H. Freeman and Company, New York.
- 8. Kaushik, S.D. (2010) ManaviBhugol, Rastogi Publication, Meerut.
- 9. Maurya, S.D. (2012) ManavBhugol, ShardaPustakBhawan. Allahabad.
- 10. SudeeptaAdhikari (2016) Orient BlackswanPVT, New Delhi.
- 12. Sumitra Ghosh (2015), Introduction of Settlement Geography. Orient BlackswanPVT Kolkagta.
- 13. Ghosh B.N.: Fundamentals of Population Geography
- 14. HussinM.: Human Geography 1994
- 15. Money D.S.: Human Geography

CBSE: 2020-21 S.Y.B.A. Geography

# S.Y.B.A. Geography (G2) Syllabus for Semester III Name of Subject: Environment Geography- I, Subject Code: Gg.210 (A) Objectives:

1. To create the awareness about dynamic environment among the student.

2. To acquaint the students with fundamental concepts of environment geography for development in different areas.

The students should be able to integrate various factors of Environment and dynamic aspect of Environmental geography.

4. To make aware the students about the problems of environment, their utilization and conservation in the view of sustainable development

Sr. No.	Topic	Sub Topics	Teaching Hours	Total Credits
1	Introduction to Environmental Geography	<ol> <li>Definition, Nature and scope of Environmental Geography.</li> <li>Types of Environment</li> <li>Importance of Environmental Geography</li> <li>Approaches to study of environmental Geography</li> </ol>	12	
2	Ecosystem	Meaning, concept and definition of ecosystem.     Structure ( Biotic and Abiotic factors) and food chain, Tropic Level, food web, energy flow     Types of ecosystem     a) Equatorial Forest and b) Pond Ecosystem	12	03
3	Biodiversity and its conservation	Concept of biodiversity     Economic value and potential of biodiversity     Loss of biodiversity and hotspots in India     Conservation of biodiversity	12	
4	Environmental Pollution	Concept of Pollution     Air pollution-Causes, effects and control measures     Water pollution-Causes, effects and control measures     Soil pollution-Causes, effects and control measures	12	

### Reference Book:

- Miller G.T., 2004, Environmental Science Working with the Earth, Thomson Books Cole, Singapure
- 2. Saxena H.M., 2017, Environmental Geography (Ed III), Rawat Publicastions, Jaipur
- 3. Odum E.P. et al.2005, Fundamentals of Ecology, Ceneage Learning, India

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- 4. Sharma P.D.2015, Ecology and Environment, Rastogi Publications, Meerut
- 5. Kormondy, Edward J, 2012, Concept of Ecology, PHI Learning Pvt.Ltd, New Delhi
- 6. Singh R.B.(Eds) 2009, Biogeography and Biodiversity, Rawat Publications, Jaipur
- 7. Singh S, Prayag, 1997, Environment Geography, Pustak Bhawan, Allahabad
- 8. Chandana R.C.2002, Environmental Geography, Kalyani Publication, Ludhiana
- 9. Goudie A, 2001, The Nature of The Environment, Blackwell ,Oxford
- 10. Gholap T. N., 2000, Environment Science, Nishikant Publications, Pune. (Marathi)
- Choudhar A.H., & et. al., 2014, Disaster Management, Atharva Publication, Pune. (Marathi)
- Musmade A. H., More J. C. 2014, Geography of Disaster Management, Diamond Publication, Pune. (Marathi)
- 13. Saptarshi P. G., More J. C., Ugale V. R., 2009, Geography and Natural Hazads, Diamond Publishing, Pune. (Marathi)

### S.Y.B.A. Geography (G2) Syllabus for Semester IV Name of Subject: Environment Geography- II, Subject Code: Gg.210 (B) Objectives:

- 1. To create awareness about dynamic environment among the students.
- 2. To acquaint students with the fundamental concepts of Environment Geography.
- To acquaint students about the past, presents and future utility and potentials of natural resources.
- 4. To make aware students about the problems of environment, its utilization and conservation in the view of sustainable development.

Sr. No.	Topic	Sub Topics	Teaching Hours	Total Credits
1	Environmental Disaster	Meaning and concepts of environmental disaster     Classification of Disaster     Natural Disaster     Earthquake b) Flood     Biological Disaster     Swine flu b) Novel Corona     (COVID-19)	12	03

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CBSE: 2020-21		S.Y.B.A.	Geography
2	Environmental Problems	Global Warming and climate change     Ozone Depletion     Acid rain     Over use of chemical fertilizers, pesticides and insecticides	12
3	Environmental Planning and Management	Need of Planning and Management     Micro, macro and meso level     Planning and Management with     reference to India     Environmental impact assessment	12
4	Environmental Policies	Introduction of environmental policies     Environmental education in India     Kyoto Protocol	12

#### Reference Book:

- Miller G.T., 2004, Environmental Science Working with the Earth, Thomson Books Cole, Singapure
- 2. Saxena H.M., 2017, Environmental Geography, (III ED) Rawat Publicastions, Jaipur
- 3. Odum E.P. et al. 2005, Fundamentals of Ecology, Ceneage Learning, India
- 4. Sharma P.D.2015, Ecology and Environment, Rastogi Publications, Meerut
- 5. Kormondy, Edward J, 2012, Concept of Ecology, PHI Learning Pvt. Ltd, New Delhi
- 6. Singh R.B.(Eds) 2009, Biogeography and Biodiversity, Rawat Publications, Jaipur
- 7. Singh S,Prayag, 1997, Environment Geography, Pustak Bhawan, Allahabad
- 8. Chandana R.C.2002, Environmental Geography, Kalyani Publication, Ludhiana
- 9. Goudie A, 2001, The Nature of The Environment, Blackwell ,Oxford
- 10. Gholap T. N., 2000, Environment Science, Nishikant Publications, Pune. (Marathi)
- Choudhar A.H., & et. al., 2014, Disaster Management, Atharv Publication, Pune. (Marathi)
- Musmade A. H., More J. C. 2014, Geography of Disaster Management, Diamond Publication, Pune. (Marathi)
- 13. Saptarshi P. G., More J. C., Ugale V. R., 2009, Geography and Natural Hazads, Diamond Publishing, Pune. (Marathi)

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